PORTFOLIO OF THE
COLOMBIAN AUTOMOTIVE INDUSTRY
The National Government is highly committed to supporting the diversification of Colombian exports, focused on taking advantage of the signed Free Trade Agreements and, thereby, pointing to increase the non-mining/energy exports to US$ 27 Billion by 2022. Within this context the Ministry of Commerce, Industry and Tourism has developed a policy and guidelines to facilitate international trade through cost reduction and processes streamlining.

This is an ambitious objective that requires major efforts in two key aspects related to economic growth: namely the increase of productivity and quality, which improve the global competitiveness of the products made in Colombia; and the business internationalization of our industry, enabling this way the expansion of its commercial scope - all of this supported by the service portfolio of ProColombia.

The Colombian automotive and auto parts industry plays an important role in the national economy. With more than 50 years of experience, today, this sector is the 4th largest industry in the region (in terms of production volume) and represents 6.2% of the country’s industrial GDP. It also generates more than 25,000 highly skilled and well-paid direct jobs, as well as 100,000 indirect ones, while producing a variety of automotive components through diverse production processes.

With the support given by the international technical cooperation project “PRO-Motion”, by the Korea International Cooperation Agency (KOICA), the United Nations Industrial Development Organization (UNIDO), the Ministry of Commerce, Industry and Tourism of Colombia (MINCIT), and the “Colombia Productiva” program, we obtained a deeper understanding of our companies’ needs, which has let us take actions that generate results to strengthen the sector.

It is great to know that this portfolio is one of the valuable results reached by the joint actions implemented by the project and ProColombia. With the objective of building a key tool to reach new markets and attract the foreign investment we have compiled relevant information regarding the industrial capacities with the invaluable support and enthusiasm of the participating companies.

We are confident about the positive results that this competitive, innovative and relevant industry will achieve in its internationalization process.
Inspired by the idea of building a country that grows based on equity, in August 2018, the National Government established spaces for honest dialogue with the private sector, which resulted in the elaboration of 12 pacts for the expansion and creation of new employment in different productive sectors.

This initiative includes the mobility industry - a sector in which ProColombia has identified a great internationalization potential.

Colombia offers great opportunities in this field. We have 16 trade agreements in force and a strategic geographical position, which turn us into an ideal platform to reach third markets.

The country has an industry specialized in the production and assembly of vehicles and motorcycles, which allows us to satisfy local and regional demands.

We are also highly qualified in the manufacturing of auto parts, meeting OEM and aftermarket requirements.

This expertise has allowed the country to position itself as the fourth largest assembler of vehicles in Latin America after Mexico, Brazil and Argentina; and the second largest assembler of motorcycles in the region after Brazil.

With almost 200 companies operating along the supply chain, the local automotive industry has a production capacity of 260,000 vehicles and one million motorcycles per year.

Furthermore, Colombia exports vehicles to 19 countries and auto parts to more than 50 countries. According to numbers generated from the National Statistics Administration Department of Colombia (DANE) and analyzed by ProColombia, this represented almost US$1,000 million of sales in 2018.

In this catalogue, we present the portfolio of a number of manufacturers supported by international quality certifications for their products and processes, which has already enabled them to build the trust of customers in the automotive, shipbuilding and aeronautical industries, among others.

This, together with the design and development capacities of the portrayed manufacturers, presents the Colombian automotive industry as a potential partner, able to deliver custom-made solutions that meet the requirements of global buyers.

This publication features more than 100 companies from 15 cities in the country, which portray the creativity and capacity of the Colombian people. I invite you to take your time to go through this catalogue and discover the capacities and talent that characterize the Colombian mobility industry.

Flavia Santoro Trujillo
President of ProColombia
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Abbreviations

A
ABS
ANPQP
APQP
AS
ASES
ATV
AWS
BASC
BIQS
BRT
CAB
CAD
CAE
CAM
CAx
CBU
CDK
cm
CMM
CAD
CAE
CAM
CAX
CBU
CDK
Cast-On-Strap
FAST
FEA
FEM
Ft
g
CGS
HDPE
h
hp
R+D
R+D+H
IATF
ISBM
ISO
JIS
JIT
kg
kN
kVA
kW
L
m
MHz
MIG
ml
mm
MN
N
NTC
º
OEA
OECA
OEM
OHSAS
PET
POP
PP
PPAP
PPI
PVC
Kilonewtons
Kilovolt-Ampere
Kilowatt
L
Meter
Megahertz
Metal Inert Gas
Milliliter
Millimeter
Newton
From Spanish: Tax identification number
From Spanish: Colombian technical standard
Degrees
From Spanish, Authorized Economic Operator
Original Equipment Manufacturer
Occupational Health and Safety Assessment Series
Polyethylene Terephthalate
Point of Purchase
Polypropylene
Production Part Approval Process
Pounds-force per square inch
Polyvinyl chloride
Colombian technical regulation for electrical installations
Red, green, blue
Restriction of Hazardous Substances
Revolutions per minute
Society of Automotive Engineers
SKU
SMAW
SMD
SMT
T
TFF
TIER 1
TIER 2
TIER 3
TIG
UL
UNECE
Watts
ZA
ZAMAC
Zinc-aluminum alloy
Zinc, Aluminum, Magnesium and Copper

Disclaimer

The correctness and accuracy of the photographic and written information included in this document is the sole responsibility of the respective companies presented in this catalogue, which voluntarily contributed and subscribed to the objective of this document, which is the promotion of the capacities of the Colombian automotive industry.

Neither UNIDO, KOICA, the Ministry of Commerce, Industry and Tourism, Colombia Productiva nor ProColombia are responsible for the use or interpretation of the information included in this document.
Assembly plants
AKT Motos

Poder a tu Alcance

• Cra 49 # 30 Sur 66
• Envigado, Antioquia
• www.aktmotos.com
• Start of operations: 2004

Assembler and distributor of motorcycles and motorcycle parts that is recognized for being a Colombian company whose brand offers high quality products with a great value for money relation. It has a strong commitment to quality, as evidenced by certification of the production processes. Its motorcycles are subjected to stringent performance and handling testing in the Colombian territory before entering the market. The company’s facility is equipped with two advanced assembly lines for automatic assembly and a test track, as well as the most specialized tools and machinery for motorcycle assembly.

<table>
<thead>
<tr>
<th>Number of employees</th>
<th>Annual production capacity</th>
</tr>
</thead>
<tbody>
<tr>
<td>1,000</td>
<td>150,000 units</td>
</tr>
</tbody>
</table>

Production 2018

165,045 units

Type of vehicles

Motorcycles

Sales in the local market 2018

106,063 units

Number of local suppliers

31

Models currently produced

Motorcycles: AK 125 NKD · AK 125 CR4 · AK 200 TTR · TVS 100 Sport · TVS Apaches · AK 110 Special · AK 125 FLEX

1. Technified assembly line

2. Qualified and trained personnel, with a high quality and standardized process

3. The production includes motorcycles of 3 wheels, which add to the country development in terms of passengers and cargo transportation

© AKT Motos, stock made of the brand. Features line of the "Classic" special edition, which is possible due to developments made with Colombian suppliers.
GM Colmotores

Since its start of operation in 1956 as the first automotive assembly plant in Colombia, General Motors Colmotores has worked to consolidate its operations and contributed to industrial, technological, social and economic development of the country. One of its main achievements is the Colmotores industrial free trade zone, known as Zoficol, which opened in 2013 and became the first national Chevrolet vehicle manufacturing plant.

GM Colmotores not only has benefited the local automotive industry but the country as a whole, by enhancing the competitiveness and industrial capacities, creating specialized jobs and supporting the Colombian automotive component manufacturers through new products, innovative technologies, sustainable development and increase in exports.

About 22,000 men and women have worked at GM Colmotores and more than 1,2 million Chevrolet vehicles have been produced to date. At present, the company offers innovative services and the largest and most renewed portfolio of vehicles and trucks on the market, with state-of-the-art technology, safety and performance.

<table>
<thead>
<tr>
<th>Number of employees</th>
<th>Annual production capacity</th>
</tr>
</thead>
<tbody>
<tr>
<td>965</td>
<td>129,316 units</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Exports in 2018</th>
<th>Countries where it has exported</th>
</tr>
</thead>
<tbody>
<tr>
<td>13,742 units</td>
<td>• Ecuador</td>
</tr>
<tr>
<td></td>
<td>• China</td>
</tr>
<tr>
<td></td>
<td>• Peru</td>
</tr>
<tr>
<td></td>
<td>• Venezuela</td>
</tr>
<tr>
<td></td>
<td>• Bolivia</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Production 2018</th>
<th>Type of vehicles</th>
</tr>
</thead>
<tbody>
<tr>
<td>38,500 units</td>
<td>• Family vehicles</td>
</tr>
<tr>
<td></td>
<td>• Bus and truck chassis</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Sales in the local market 2018</th>
<th>Number of local suppliers</th>
</tr>
</thead>
<tbody>
<tr>
<td>49,866 units</td>
<td>50</td>
</tr>
</tbody>
</table>

Models currently produced
- Cars: Spark GT, Spark GT Activ, Beat
- Commercial vehicle: NPR, NQR, NKR
- Heavy trucks: FR, FVR, FV, LV, FVZ

Certifications
- ISO 9001: 2015
- ISO 14001: 2015
- Landfill Free
- Wildlife Habitat Council
- PREAD (BQS, IDEAM gas emission)
- Quality and product certificate: vehicle chassis for ground and public transport
- IDEAM gas emission
- Quality and product certificate: vehicle chassis for ground and public transport
HMCL Colombia S.A.S

HMCL Colombia, a subsidiary of the Indian Hero MotoCorp Ltd, is part of a Hero global expansion project and marks the first plant outside India of this corporation, which was created to become the hub for the Americas. HMCL Colombia is located in the Parque Sur free trade zone in the department of Cauca. It is dedicated to the production of motorcycles from the Hero brand and has a 70,000 m² facility with a modern and bioclimatic design.

<table>
<thead>
<tr>
<th>Number of Employees</th>
<th>Annual Production Capacity</th>
<th>Exports in 2018</th>
<th>Countries where it has exported</th>
<th>Production 2018</th>
<th>Type of Vehicles</th>
<th>Sales in the Local Market 2018</th>
<th>Number of Local Suppliers</th>
<th>Models Currently Produced</th>
<th>Certifications</th>
</tr>
</thead>
<tbody>
<tr>
<td>256</td>
<td>80,000 units</td>
<td>1,500 units</td>
<td>Ecuador</td>
<td>30,000 units</td>
<td>Motorcycles</td>
<td>27,000 units</td>
<td>17</td>
<td>Motorcycles: Eco Deluxe</td>
<td>ISO 9001:2015</td>
</tr>
</tbody>
</table>
Hino Motors Manufacturing Colombia S.A.

Hino, the leading Japanese brand in the development of technologies for trucks and buses, has been present in the Colombian market since 1995. In 2008, Hino’s first industrial facility in Latin America started its operations in Colombia to assemble chassis for cargo and passenger vehicles.

Since then, this plant adopt the highest quality standards to provide optimal services and meet the needs and requirements of clients. Hino vehicles stand for improved basic functions, enhanced safety and environmental consciousness and protection.

Based on its “customer first” philosophy, the company offers its clients the best products at a competitive price. Hino applies Toyota’s production system to achieve continuous improvement in productivity and quality across all its operations, both in the country as well as abroad.

**Number of employees**: 240

**Annual production capacity**: 8,000 units

**Exports in 2018**: 3,600 units

**Countries where it has exported**: Ecuador, Peru, Argentina

**Production 2018**: 6,000 units

**Type of vehicles**: Chassis for cargo and passenger vehicles

**Sales in the local market 2018**: 2,400 units

**Number of local suppliers**: 30

**Models currently produced**

- Commercial vehicles: 300 Series, 500 Series

**Certifications**

- ISO 9001: 2015
- IDEAM gas emission
- Quality and product certificate: vehicle chassis for ground and public transport
- Conformity of production (CoP)

Hino, 1.5 Via Silenia Cota, Parque Industrial Potrero Chico, Cota, Cundinamarca

www.hino.com.co

Start of operations: 2008

Hino Motors Manufacturing Colombia S.A.

1. Chassis assembly process

2. 500 Series vehicles

3. Final inspection

4. Body shop

5. ASSEMBLY PLANTS
Fanalca S.A. is a Colombian company with various industrial activities. Among them are the assembly, distribution and marketing of Honda motorcycles with which the company has been engaged since 1982. Fanalca has a production plant located in the municipality of Yumbo, Valle del Cauca, where it performs the activities of manufacturing of metal-mechanical components for motorcycles, welding, painting and assembly of final products. From there it also coordinates all the distribution and sales activities of its products.

- **Number of employees**: 435
- **Annual production capacity**: 115,000 units
- **Production 2018**: 100,000 units
- **Sales in the local market 2018**: 99,000 units
- **Models currently produced**: Motorcycle: CB-110, XR-150L, CB-125F
- **Number of local suppliers**: 29
- **Certifications**: ISO 9001: 2015
RENAULT - Sofasa is one of the car assemblers with the longest history in Colombia. Since its establishment in 1969, it has produced and sold more than 1.5 million vehicles. In order to ensure the company’s growth, RENAULT - Sofasa lately focused on the renewal of its product range, the expansion of its export markets and investments for the modernization of its plant and associated production processes. Over the last four years RENAULT - Sofasa invested more than 52 million euros in the introduction of new vehicles, production plant improvements and supplier development. RENAULT - Sofasa is aware that growth depends on the development of people, suppliers and technological innovation. Therefore, it directs its efforts to improve the quality of life of its employees, to give adequate and fair support to its suppliers, and to keep up with the latest international automotive industry trends and technological advances, being in 2018 the market leaders.

Number of employees: 1,290
Annual production capacity: 80,000 units
Exports in 2018: 29,434 units
Countries where it has exported:
- Mexico
- Argentina
- Ecuador
- Bolivia
- Peru
- Chile
- Central America
Production 2018: 69,253 units
Type of vehicles:
- Passenger vehicles
Sales in the local market 2018: 49,589 units
Number of local suppliers: 35
Models currently produced:
- Passenger vehicles: Renault Sandero - Renault Stepway - Renault Logan - Renault Duster

Certifications:
- ISO 9001:2015
- ISO 14001:2015

• Carrera 49 # 39 Sur 100
• Envigado, Antioquia
• www.renault.com.co
• Start of operations: 1969
Sanfaniang Motor Co. Ltd. was founded in 1954 in Taiwan and is considered one of the largest motorcycle manufacturers in the world with its SYM brand at the forefront. By 1962, motorcycles were first manufactured through a collaboration with Honda, and in 1995 the SYM brand was launched worldwide as a first step to enter international markets. In 2017, SYM opened its first assembly plant in Colombia, located in Sabaneta, Antioquia, entering the Colombian market with its scooter product line.

**Number of employees**
70

**Annual production capacity**
35,000 units

**Production 2018**
3,500 units

**Type of vehicles**
Motorcycles

**Sales in the local market 2018**
1,455 units

**Number of local suppliers**
15

**Models currently produced**
Motorcycles: Crox, Orbit, Citicom

- **Carrera 84 Sur # 37 - 10**
- **Bodega 102**
- **Sabaneta, Antioquia**

**Website**
www.sym-colombia.com

**Start of operations**
2014
This company, one of the main manufacturers of motorcycles in Colombia and representative of the YAMAHA brand in the country, focuses on the production, sale, distribution and technical service of motorcycles, as well as the marketing of spare parts and accessories. The firm also engages in the distribution of the YAMAHA musical instruments product line. Within its headquarters of 167,000 m², it has a production plant of 53,895 m² and an eco-park of 12,000 m², as part of its philosophy of sustainability and environmental care. Likewise, the 91% of its motorcycle portfolio is approved with an emission standard higher than that required by Colombian regulations.

This company has the following certifications:

- ISO 9001: 2015
- ISO 14001: 2015
- Gold LEED certification

It can be reached at the following points:

- Km 20 Autopista Norte
- Girardota, Antioquia
- www.incolmotos-yamaha.com.co
- Start of operations: 1976

| Employees: | 1,204 |
| Production 2018 | 103,000 units |
| Sales in the local market 2018 | 103,000 units |
| Models currently produced: | N-Max · FZ15 · FZ25 · XTZ250 · Crypton · Libero · SZ15 · YCZ110 · R15 · XTZ150 · BWSX · BWSFI |

1. Our products surpass the highest quality standards
2. The attention to detail in each process is part of our culture
3. We constantly promote the local industry development
4. The human quality of our team is key in generating Kando in our clients

*Kando: Japanese word that expresses something of deep meaning and emotional value that stays with you in a profound, spiritual way.*

Assembly plants:
- km 20 Autopista Norte, Girardota, Antioquia
- www.incolmotos-yamaha.com.co
- Start of operations: 1976

Incolmotos Yamaha S.A.
Manufacturers
Alumicolor S.A.S.
Company dedicated to provide anodizing coating services for aluminum products. It has a total area of 740 m² where it offers anodizing process in a great variety of colors. It provides accurate assistance and advice to clients.

- www.alumicolor.com.co
- NIT. 900220944-6
- Carrera 50 # 37 - 16
- Bello, Antioquia

1. Production plant, drying and product warehouse
2. Production plant, coloring tanks
3. Drying and product warehouse
4. Production plant, coloring and washing tanks
5. Production plant, product color palette
6. Production plant, coloring and polishing tanks

Type of company: · Aftermarket · TIER 2
Number of employees: 16
Sales per industry: · Automotive 40% · Biomedical 20%

- Special projects 10% · Other industries 30%

Automotive industry portfolio
- Anodizing services in different colors and in both glossy and matte finishes for multiple automotive industry components, such as:
  - Motorcycle accessories
  - Motorcycle wheels
  - Handlebars
  - Acutrax (handlebar clamps)
  - Motorcycle frame sliders
  - Bumpers backsides
  - Car wheels
  - Aluminium luxury accessories
- Custom made services

Portfolio for other industries
- Technical profiles
- Design and fashion
- Industrial machining
- Medical instruments

Equipment
- Matte finish line (up to 3 m long)
- Glossy finish line (up to 1.8 m long)
- 4 electrolysis tanks (up to 3 m long)
- 12 pigment tanks (up to 3 m long)
- 6 sealing tanks (up to 3 m long)
- Chiller
- Gas scrubbers
- Water treatment system
- Polish and finish line

Development capabilities
- Custom development of tone and color

Main clients

1. Automotive industry portfolio
2. Portfolio for other industries
3. Equipment
4. Development capabilities
5. Main clients
6. Type of company
7. Number of employees
8. Sales per industry
American Rubber de Colombia S.A.S.
Company of the rubber industry founded in 1972. It has a 2,700 m² production plant dedicated to the processing of rubber to generate products for the automotive and water management industry.

- www.americanrubber.com.co
- NIT. 860035346-4
- Carrera 76 # 57R - 75 Sur
- Bogota, Cundinamarca

1. Rubber injection line
2. Master and composites mixing line
3. Vulcanized rubber injection
4. Quality control
5. Quality control
6. Final product packaging

Automotive industry portfolio
- Spare part for hydraulic brake systems
- Oil retaining rings
- Rubber components for oil filtration systems
- Rubber components for automotive cables

Portfolio for other industries
- Water management seals
- Rubber components for industrial products

Equipment
- Rubber injection machines with 300 g to 2,000 g injection capacity and clamping force of up to 20 T
- Machining workshop
  - CNC machining center
  - CNC lathe
  - Automatic lathe with feeder
  - Mixing line with mixers and mills

Development capabilities
- Computer Aided Design (CAD)
  - SOLIDWORKS by Dassault Systèmes
- Computer Aided Manufacturing (CAM)
  - Mastercam by CNC
- Development of technical products under standards specified by the customer

Laboratory capabilities
- Rubber laboratory
- Physical-chemical change tests
  - Stress
  - Elongation
  - Tear
  - Immersion testing
  - Hardness
  - Compression set
- Vulcanization testing
- Rheometry

International presence: · Ecuador · Bolivia · Costa Rica · Nicaragua · Guatemala · Dominican Republic

Sales per industry: · Automotive 40% · Composites 10% · Other industries 50%

Key strength
- ISO 9001: 2015

Main clients
- Spare part for hydraulic brake systems
- Oil retaining rings
- Rubber components for oil filtration systems
- Rubber components for automotive cables
- Water management seals
- Rubber components for industrial products

Certifications
- ISO 9001: 2015
APSAGROUP
A PLASTIC INJECTION COMPANY

Canadian Colombian company founded in 2007 as a Tier 1 supplier to OEMs in the automotive industry. Specialized in the injection of medium and large format plastic parts, with a 3,500 m² of production area.

- www.apsagroup.com.co
- NIT. 900170930-8
- km 4 via Cajica - Zipaquira
- Cajica, Cundinamarca

Main clients

Certifications

- ISO 9001: 2015
- BIQS: GM
- IATF 16949: 2016

3. Passion for details
4. Quality excellence
5. Highly trained employees

2. World class engineering and manufacturing

Equipment

- Plastic injection molding machines with 1,000 to 3,000 T clamping pressure and 600 g to 9,000 g capacity

Development capabilities

- Design of injected plastic products
- Computer Aided Design (CAD)
- Solid Edge by Siemens
- Strategic alliances for the design and development of injection molds of up to 50 T

Automotive industry portfolio

- Plastic injection service for
  - Bumpers
  - Rockers
  - Door trim
  - Instrument panels
  - Any medium and large format plastic component

Portfolio for other industries

- Anti-spill stowage
- 600 g to 8 kg plastic injection molding

Type of company: · Aftermarket · TIER 1
Number of employees: 30
International presence: · Ecuador · Chile
Sales per industry: · Automotive 90% · Other industries 10%

International presence: Ecuador · Chile

3. Passon for details
4. Quality excellence
5. Highly trained employees

Equipment

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Type of company: · Aftermarket · TIER 1
Number of employees: 30
International presence: · Ecuador · Chile
Sales per industry: · Automotive 90% · Other industries 10%
Company founded in 1975. In its 2,300 m² plant it produces hoses, ignition wiring harnesses, fuel tank gauges, and electrical products. The fluid conduction portfolio includes rubber cooling hoses and calibrated thermoplastic tubes for the automotive sector. In the electrical sector it offers electrical raceways, corrugated tubes, junction boxes, and clamping systems.

- www.ayg.com.co
- NIT. 860043092-2
- Carrera 33 #10 - 31
- Bogota, Cundinamarca

Company founded in 1975. In its 2,300 m² plant it produces hoses, ignition wiring harnesses, fuel tank gauges, and electrical products. The fluid conduction portfolio includes rubber cooling hoses and calibrated thermoplastic tubes for the automotive sector. In the electrical sector it offers electrical raceways, corrugated tubes, junction boxes, and clamping systems.

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- www.ayg.com.co
- NIT. 860043092-2
- Carrera 33 #10 - 31
- Bogota, Cundinamarca

Equipment
- Plastic injection machines with 300 g injection capacity and up to 160 T clamping pressure

Development capabilities
- Molds and punching dies design
- Computer Aided Design (CAD)
- 3D design

Laboratory capabilities
- Fuel gauge durability test
- Hoses and tubes burst test
- Exhaust support brackets cycling test
- Flammability tests
- Pressure aging vessel and immersion testing
- Rubber and plastic tests
- Hardness
- Tension
- Elongation
- Density
- Compression set

Automotive industry portfolio
- Spark-plug wires
- Fuel tank gauges
- Sensor units
- Automotive plastic cable shields
- Plastic and rubber components
- Radiator hoses
- Calibrated tubes
- Flexible and rigid profiles
- PVC and silicone tubes

Portfolio for other industries
- Electrical sector
  - Gutters
  - Gutter accessories
  - Universal boxes
  - Junction boxes
  - Plastic spiral hoses
  - Plastic clamps
  - Electric-use plastic shields
  - Shield accessories
  - Gas pipe covering shields
  - Double-sided tapes

Arneses y Gomas S.A.

Type of company: · Aftermarket · TIER 1               Number of employees: 170               International presence: · Mexico · Ecuador · Venezuela · Costa Rica · Peru · Panama               Sales per industry: · Automotive 50% · Electric 22% · Other industries 28%

Certifications
- IATF 16949: 2016
- RETIE
- ISO 9001: 2015

Key strengths
- IATF 16949: 2016
- ISO 9001: 2015
- RETIE

- IATF 16949: 2016
- RETIE
- ISO 9001: 2015

- IATF 16949: 2016
- RETIE
- ISO 9001: 2015

- IATF 16949: 2016
- RETIE
- ISO 9001: 2015

- IATF 16949: 2016
- RETIE
- ISO 9001: 2015

- IATF 16949: 2016
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- RETIE
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- RETIE
- ISO 9001: 2015

- IATF 16949: 2016
- RETIE
- ISO 9001: 2015

- IATF 16949: 2016
- RETIE
- ISO 9001: 2015

- IATF 16949: 2016
- RETIE
- ISO 9001: 2015

- IATF 16949: 2016
- RETIE
- ISO 9001: 2015

- IATF 16949: 2016
- RETIE
- ISO 9001: 2015

- IATF 16949: 2016
- RETIE
- ISO 9001: 2015
Company founded in 1977, dedicated to the manufacturing and assembly of buses and coaches, with both semi-supporting and self-supporting bodies. The company is focused on the segment of intercity and commuter passenger transport. It has presence throughout Colombia and in some export markets.

- www.autobusesaga.com
- NIT. 800022005-3
- Calle 2 # 2 - 20 Ciudadela Industrial
- Duitama, Boyaca

Type of company: Bus body builder  
Number of employees: 129  
International presence: Central America  
Sales per industry: Automotive 100%

Autobuses Autobuses AGA de Colombia S.A.S.

Automotive industry portfolio
- Luxury coaches of 12, 13 and 14 m in length
- Integral coaches from 10.5 m to 12 m in length
- Commuter buses (schools, tourism and special transports)

Equipment
- MIG welding equipment
- 5-axis router machine
- Bending machine
- CNC cutting machine
- Manual cutting machine
- Hydraulic press
- Disc cutters

Laboratory capabilities
- Mechanical platform for stability testing of buses and coaches
- Hydrostatic tank test
- Large passenger vehicle seats test, according to Regulation No. 80 of UNECE

Key strengths
- Coaches finishing line
- Assembly JIG
- Coaches interior finishing line
- Integral coaches
- Coaches seats
- Coaches assembly line

Development capabilities
- Prototyping process assisted by computational tools
  - Computer Aided Design (CAD)
    - Solid Edge by Siemens
    - ZW3D by ZWSoft
    - Rhino3D by Robert McNeel & Associates
  - Computer Aided Manufacturing (CAM)
    - SPRUTCAM by SPRUT Technology
    - SPIKUCAM by SPIKU Technology
- Counts with an innovation and development department, with full-time staff
Company dedicated to the manufacturing of lead-acid accumulators for motor vehicles. Founded in 1927 as a retailing company, it began its manufacturing activities in 1957. It has customers throughout the Americas and is one of the most experienced manufacturers in the region. Nowadays, it operates a 55,000 m² plant.

- www.bateriaswillard.com
- NIT. 800022558-4
- Carrera 75 # 59 - 45
- Barranquilla, Atlantico

Automotive industry portfolio
- Lead-acid automotive batteries
  - Heavy-duty vehicles
  - Light vehicles

Equipment
- Properzi rolling mill
- COS Moojin machine
- Teck Cominco expander die-punching press
- DFS charging system

Development capabilities
- Design and internal configuration of lead-acid batteries
- Computer Aided Design (CAD)
  - SOLIDWORKS by Dassault Systèmes

Laboratory capabilities
- Chemical physical laboratory
  - Atomic absorption spectrophotometer
  - Optical emission spectrophotometer
  - Tensile testing machine
- Electric laboratory
  - Bitrode for electrical capacity and life cycle tests
  - Vibration testing equipment

Key strength
- Type of company: Aftermarket · TIER 1
- Number of employees: 400
- International presence: United States · Canada · Mexico · Trinidad and Tobago · Peru · Ecuador
- Sales per industry: Automotive 100%

Certifications
- ISO 9001: 2015
- IATF 16949: 2016
- ISO 14001: 2015
- BASQ
Company founded in 1999, dedicated to the manufacturing of rubber hoses for automotive, industrial and agricultural applications in its 950 m² plant. The company is an exclusive distributor of Superpolo and export to Ecuador.

- www.bogotanademangueras.com
- NIT. 830057238-2
- Carrera 33 # 8 - 07
- Bogota, Cundinamarca

Type of company: Aftermarket · TIER 1
Number of employees: 29
International presence: Ecuador
Sales per industry: Automotive 43% · Agricultural 21% · Services 5% · Other industries 31%

Automotive industry portfolio
• Natural and synthetic rubber hoses
  - Bends
  - Corrugated
  - Smooth
  - Molded/pre-formed
  - Ventilation/breather
• Silicone hoses

Portfolio for other industries
• Industrial hoses
  - Petroleum
  - Mining
  - Water
  - Dredging
  - Chemical
  - Food
  - Pneumatic
  - Abrasive materials
• Agriculture suction and delivery water pump hoses

Development capabilities
• Development of custom made hoses

Certifications
- ISO 9001: 2015

Equipment
• Open mixer mills with capacity of up to 40 kg of rubber
• Extrusion press machines
• Weave machine
• 30 hp boiler
• 22” x 15 m autoclave

Main clients
- Bogotana de Mangueras S.A.S.

Laboratory capabilities
• Hardness tester

Extruder and weavers hose machine
Company of the metal mechanical sector founded in 1964. It has a total area of 22,230 m² where it manufactures and/or assembles products for the automotive and agricultural industries. It is part of the business unit.

- www.bonem.com.co
- NIT. 890901866-7
- Calle 6 Sur #50C-104
- Medellín, Antioquia

Automotive industry portfolio
- Clutches
- Clutch actuators
- Water pumps
- Clutch cables
- Distribution kits
- Motorcycles under brackets

Portfolio for other industries
- Discs and bearing assemblies for agricultural sector
- Sowing and harvesting tools
- Sugarcane harvester tools

Equipment
- Hydraulic presses with a capacity of 30 to 300 T
- Punching presses with a capacity of 35 to 250 T
- Milling machines with a capacity of up to 400 mm in diameter
- Vertical machining center (table of 1,016 x 508 x 636 mm)
- Horizontal machining center
- Wire electrical discharge machine (table of 350 x 250 x 190 mm)
- Grinding machines (1,000 x 400 mm displacement)
- Conventional milling machines (max. displacement of 1,000 mm)
- Continuous heating furnace (max. temperature of 1,000°C)
- Tempering furnace (max. temperature of 500°C)
- CNC shear cutting machine
  - Maximum thickness 12.0 mm
  - Cutting length 2.4 m
- Continuous shot blasting machine

Development capabilities
- Product design and development
  - Computer Aided Design (CAD)
    - Solid Edge by Siemens
    - SOLIDWORKS by Dassault Systèmes
    - AutoCAD by Autodesk
    - Rhinoceros 3D by Robert McNeel & Associates
  - Computer Aided Manufacturing (CAM)
    - VisualMill by MecSoft
- Coordinate Measuring Machine (CMM)
- Universal testing machine
- Surface roughness gauges
- Clutch disc hydrotest test equipment
- Full size tester (clutch fatigue and operation testing)
- Centrifugal burst test machine
- Clutch disc torsion durability test equipment
- Cover assembly disengagement test equipment

Type of company: Aftermarket · TIER 1
Number of employees: 162
International presence: United States · Mexico · Central America · Ecuador · Peru · Chile · Australia · France
Sales per industry: Automotive 75% · Agricultural 25%

Key strengths
- ISO 9001: 2015
- ISO 14001: 2015
Busscar de Colombia S.A.S.

Company that began operations in 2003 as a result of the strategic alliance of Carrocerías de Occidente and the Brazilian company BUSSCAR ONIBUS. It counts with a total area of 99,000 m² where it designs, manufactures and commercializes bus bodies for public mass transit systems.

- www.busscar.com.co
- NIT: 856004799-3
- km 14 via Pereira - Cerritos
- Pereira, Risaralda

Type of company: Bus body manufacturer
Number of employees: 1,650
International presence: South America, Central America
Sales per industry: Automotive 100%

Automotive industry portfolio
- Buses for urban, BRT and intercity passenger transport

Equipment
- CNC machinery
- 5 axis machining center
- Scanner
- 3D printer
- Overhead crane
- Paint booths and furnace

Development capabilities
- Bus development with conventional, CNG and electrical propulsion systems
- Development of new passenger transport systems such as cabins for aerial cableways
- Buses with artificial intelligence systems

Laboratory capabilities
- Stability and rollover (crash) testing

Certifications
- ISO 9001: 2015
Company founded in 2008, dedicated to the manufacturing and marketing of rubber components for the motorcycle and electric power industries. It has a total area of 215 m² where its team, which represents one of the vulnerable groups in Colombia, works in an environmentally friendly way.

- www.cadeli.co
- NIT: 900226784-1
- Carrera 16 Bis # 29 - 163 Bodega 3
- Dosquebradas, Risaralda

<table>
<thead>
<tr>
<th>Type of company: TIER 1</th>
<th>Number of employees: 12</th>
<th>Sales per industry:</th>
<th>Automotive 60%</th>
<th>Electric power industry 40%</th>
</tr>
</thead>
</table>

Main clients

- Cadeli - Cauchos y derivados S.A.S.

Automotive industry portfolio

- Rubber bell-shaped anti vibration mounts
- Motorcycle rubber components
- Footrests
- Crank lever
- Shift lever

Portfolio for other industries

- Silicone components
- Rubber products
  - Gaskets
  - O-rings
  - Bushings
  - Strings
  - Sheets

Equipment

- Rubber mixing mill with a 3.3 x 2.6 m working area
- Rubber extrusion machines with 1.9 x 6.1 m working area
- Autoclave
- Hydraulic presses with a capacity ranging from 1,000 to 2,000 T

Development capabilities

- Manufacturing based on client requirements

Laboratory capabilities

- Aging tests
- Elasticity tests
- Hardness tests
Caelca S.A.S. - Cauchos el Cacique Colombia SAS

Company founded in 1988 with a total area of 1,920 m². The firm is dedicated to the manufacturing, marketing and development of rubber, plastic and metal mechanical products for the automotive, construction and other industries.

- www.caelca.com.co
- NIT. 900226455-3
- Carrera 54 #45B - 45 Sur barrio Venecia
- Bogota, Cundinamarca

Type of company: TIER 1
Number of employees: 40
Sales per industry: Automotive 40%; Other industries 40%; Construction 20%

Main clients

- Automotive industry portfolio
  - Rubber, plastic and metal mechanical products

- Portfolio for other industries
  - Rubber modular flooring
  - Neoprene support
  - Expansion and compression joints

Equipment
- Rubber injection machines with 375 g injection capacity and clamping force of up to 190 T
- Rubber extrusion machines
- Rubber vulcanizing machines
- CNC machining center

Development capabilities
- Design and manufacture of molds and punching dies
- Design and development of parts for the automotive and industrial sector
- Computer Aided Design (CAD)
  - SOLIDWORKS by Dassault Systèmes

Certifications
- ISO 9001: 2015
Company founded in 1982, dedicated to the manufacturing of cargo vehicle bodies. It provides quality solutions at competitive prices and with nationwide coverage. It features excellent infrastructure and state-of-the-art machinery on a total area of 3,000 m², dedicated to the manufacturing of its products.

- www.carroceriaspanamericana.co
- NIT: 890930490-5
- km 4 Autopista Medellin - Bogota
- Copacabana, Antioquia

Type of company: Manufacturing of truck bodies
Number of employees: 113
Sales per industry: Automotive 100%
Founded in 1955, the company is dedicated to the production of low voltage conductors and enameled wires, used in the fabrication of all types of windings. It has a 60,000 m² production area where it manufactures cables for vehicles, lighting, batteries, LV and MV power instrumentation and control, among others.

**Main clients**
- www.centelsa.com
- NIT. 890300431-8
- Calle 10 # 38 -43 Acopi
- Yumbo, Valle del Cauca

**Founded in 1955**, the company is dedicated to the production of low voltage conductors and enameled wires, used in the fabrication of all types of windings. It has a 60,000 m² production area where it manufactures cables for vehicles, lighting, batteries, LV and MV power instrumentation and control, among others.

- Type of company: TIER 2
- Number of employees: 620
- International presence:
  - United States
  - Ecuador
  - Peru
  - Bolivia
  - Chile
  - Brasil
  - Argentina
- Sales per industry:
  - Trade 67%
  - Electric power industry 11%
  - EPC 9%
  - Telecommunications 5%
  - Industrial 8%

**Automotive industry portfolio**
- High temperature cables
- Vehicle cables
- Battery cables
- TFF
- Lighting
- Silicone coated cables
- Communication cables

**Portfolio for other industries**
- Construction cables
- LV and MV power transmission cables
- Control and instrumentation cables
- Telecommunication cables
- Cables for special applications

**Key strengths**
- OHSAS 18001: 2007
- ISO 9001: 2015
- ISO 14001: 2015
- RETIE
- CIDET

**Laboratory capabilities**
- Electrical and mechanical tests
  - Elongation
  - Adhesion
  - Contraction
  - Dimensional
  - Electrical

**Equipment**
- Wire drawing machines (600 T/month)
- Bunching machines (30,000 km/month)
- Extrusion machine (5,000 km/month)

**Development capabilities**
- Development of extrusion process for T3 type high temperature vehicle cables (up to 8,000 km/month)

**Certifications**
- ISO 18001: 2007
- ISO 9001: 2015
- ISO 14001: 2015
- RETIE
- CIDET
Automotive company founded in 1959, dedicated to the design and manufacturing of steel wheels for commercial and passenger vehicles. It has a total area of 20,000 m² with capacity of 1 million wheels per year.

Main clients
- www.cofre.com.co
- NIT.860004655-2
- Calle 22b # 126 - 02
- Bogota, Cundinamarca

Automotive industry portfolio
- Passenger vehicles
  - Passenger vehicle wheels from 13" to 18" diameter and 4" to 8" width
- Commercial vehicles (light and heavy trucks)
  - Tubeless from 16" to 22.5" diameter and 5.25" to 11.75" width
  - Tubetype from 15" to 24" diameter and 6.5" to 10" width

Equipment
- Mechanical presses with 30 to 600 T capacity
- Hydraulic presses with 200 to 1,000 T capacity
- Passenger and light truck rim roll line
- Heavy vehicle wheels lamination lines
- Electrophoretic deposition paint line (EDP)

Laboratory capabilities
- Bending moment fatigue test (TIP certification)
- Radial fatigue test (TIP certification)
- Corrosion resistance tests in salt spray and humidity chamber

Certifications
- IATF 16949: 2016
- ISO 14001: 2015
- BIQS: GM
- ASES: RENAULT

Type of company: · Aftermarket · TIER 1 · TIER 2
Number of employees: 210
International presence: · United States · Ecuador · Peru · Chile · Brazil · Mexico · France · Belgium
Sales per industry: · Automotive 95% · Agricultural 5%
Comet Zona Franca S.A.S.

Company founded in 1986, with a production area of 4,000 m², where it specializes in refrigeration systems for diverse applications: automotive, agricultural industry, oil industry, mining, construction and stationary engines, among others.

- www.comet.com.co
- NIT. 830145675-5
- Carrera 106 # 15 - 25
  Manzana 5 Interior 16 B
  Bogota, Cundinamarca

Type of company: Aftermarket · TIER 1
Number of employees: 20
Sales per industry: Automotive 80% · Other industries 20%

Automotive industry portfolio
- Radiators
- Condensers
- Intercoolers
- Heaters

Portfolio for other industries
- Heat exchangers for power stations

Equipment
- Controlled atmosphere ovens
- Radiator assembly machines
- Fin forming machines
- 150 T capacity press
- Plastic injection molding machine with 400 T clamping force and 1,000 g injection capacity

Development capabilities
- Tooling development and manufacturing
- Radiators and condensers design and development capability
- Computer aided development process
  - Computer Aided Design (CAD)
    - AutoCAD by Autodesk
    - Autodesk Inventor
    - SOLEWORKS by Dassault Systèmes
    - Computer Aided Manufacturing (CAM)
    - Mastercam by CNC

Laboratory capabilities
- Functional testing
  - Thermal cycling tests
  - Vibration tests
- Thermal capacity and dissipation tests
- Dimensional analysis
- Corrosion tests (internal and external)

Main clients
- CHEVROLET
- GM
- HINO

Key strengths
- Radiator assembly machine
- Fin forming machine
- Production floor
- Pond testing machine

Sales per industry:
- Automotive 80%
- Other industries 20%
Concauchos y Plásticos

Company founded in 1989 as manufacturer of industrial plastic and rubber products. It has a 1,500 m² of production plant where it serves various clients in sectors such as auto parts, medical devices, furniture, textiles, and food.

- www.concauchos.com
- NIT. 81018729-1
- Calle 75A # 64A - 23
- Medellin, Antioquia

Main clients

- www.concauchos.com
- NIT. 811011729-1
- Calle 75A # 64A - 23
- Medellin, Antioquia

Type of company: TIER 1 · TIER 2
Number of employees: 41
Sales per industry: Automotive 23% · Other industries 77%
Company founded in 1972 with a production area of 6,078 m². It is dedicated to the manufacturing and marketing of products and services for the covering and beautification of floors and commercial, residential, recreational, sports and vehicle spaces. It is a TIER 1 supplier to the automotive sector for the manufacturing of interior trim components, sound deadeners and floor mats.

Main clients

- www.cuperz.com
- NIT. 860032932-7
- Transversal 32 C # 228 - 64
- Bogota, Cundinamarca

Type of company: TIER 1
Number of employees: 125
International presence: Ecuador
Sales per industry:
- Automotive 27%
- Other industries 73%

Automotive industry portfolio
- Interior trim components
  - Interior molded carpets
  - Trunk side trims
  - Trunk floor carpets
- Sound insulation
- Floor mats

Portfolio for other industries
- Artificial grass for landscaping and sports
- Modular carpet tiles
- Rugs
- Carpet rolls
- Vinyl flooring and laminate flooring
- Exclusive representatives: Shaw Contract

Development capabilities
Development process assisted by CAx tools
- Computer Aided Design (CAD)
  - AutoCAD by Autodesk
  - Solid Edge by Siemens
- WILCOM EmbroideryStudio
- Computer Aided Manufacturing (CAM)
  - MotionView by Altair Hyperworks
  - RDWORKS by Ruida Technology

Laboratory capabilities
- Backing for automotive products and artificial grass
  - Viscosity testing
  - Solids percentage test
- Artificial grass
  - Anchoring resistance and slip lock
  - Average pile height
  - Stitch count per dm
  - Average hole punch size
  - Total product weight

Equipment
- FIMM: Manufacturing of thermoformed textile parts
- 2D cutting systems, 3D robot and die cutting
  - Cutting of surfaces and parts based on drawings
  - 2D and 3D accessory gluing systems
- Carpet binding machine: perimeter finishes of textile parts
- Embroidery machine: custom finishes of textile parts
- Electric sealers: high frequency accessory bonding system
- Rubber-curing oven: backing for automotive products and artificial grass
- Weaving machines: artificial grass manufacturing
Company founded in 1972. It is currently one of the most important suppliers of components for the automotive market in the Andean region. It serves OEMs and the distribution network for the aftermarket.

- www.dana.com.co
- NIT 800250328-4
- Zona Industrial Giron, km 7
- Bucaramanga, Santander

**Main clients**

- **Type of company:** · Aftermarket · TIER 1
- **Number of employees:** 70
- **International presence:** · United States · Ecuador
- **Sales per industry:** Automotive 100%

**Automotive industry portfolio**
- CV Halfshaft or CV axles and their components
- Differential axles and their components
- Prop-shafts and their components
- Assembly of suspension systems
- Assembly of rolling chassis
- Assembly of full engine rolling chassis

**Equipment**
- Machining center with a working area of 1,020 x 510 x 625 mm
- Conventional lathes
- Milling machines
- Welding equipment
- Specimen cutting machines
- CNC lathes
- Thermal treatment machines
- Tempering and case hardening furnaces with capacity of up to 1,700°C in temperature and 800 kg in weight
- CNC grinding machines
- Cutting machines with 90° angular cutting capacity

**Development capabilities**
- Process engineering
- Casting and forging machining
- Development process assisted by computational tools
  - Creo Parametric by PTC Corporation
  - AutoCAD Mechanical by Autodesk
  - CATIA by Dassault Systèmes
  - SOLIDWORKS by Dassault Systèmes

**Laboratory capabilities**
- Metallography
  - Hardness measuring equipment
- Micro hardness measuring equipment
- Non-destructive tests
  - Ultrasonic
  - Magnetic particles
- Metrology
  - Three-dimensional measuring
  - Dimensional measurement of distances, diameters and profiles
  - Certified scales and verification of scales
  - Pressure and rpm verification
  - Measurement and calibration of surface roughness
- Failure mode testing laboratory
  - Torsion fatigue testing machine
  - Static and quasi-static testing machine
  - Durability test machine

**Certifications**
- IATF 16949: 2016
- BIQS: GM
- BASC
- Q1: Ford

**Key strengths**

- 1. Homokinetic axles
- 2. Production floor
- 3. Production floor
- 4. Assembly line
- 5. Product
- 6. Failure mode testing laboratory

- IATF 16949: 2016
- BIQS: GM
- BASC
- Q1: Ford
Company founded in 2010, with a total area of 3,000 m² where it assembles tire-wheel packages. It also offers sourcing, nationalization procedures and Just-in-Time (JIT) supply to the client. In addition, the firm provides logistical services.

- www.ensambleszf.com
- NIT. 900399930-6
- Zona Franca Rionegro Bodega 52
- Rionegro, Antioquia

<table>
<thead>
<tr>
<th>Type of company: TIER 1</th>
<th>Number of employees: 23</th>
<th>Sales per industry: Automotive 90% · Logistics 10%</th>
</tr>
</thead>
</table>

**Automotive industry portfolio**
- Tire-wheel assembly
- Free trade zone logistics service for CKD

**Portfolio for other industries**
- Logistic services for imported goods

**Equipment**
- Automatic tire mounting machine
- Tire-wheel assembly balancers
- Automatic inflators

**Development capabilities**
- Development of logistics solutions and distribution

- Key strength
  - 3. Tire-wheel assembly
  - 4. Free trade zone logistics service for CKD
  - 5. Finished product

- Certifications
  - IATF 16949: 2016

- Main clients
  - [AKT](#)
  - [4YO](#)
  - [RENAULT](#)
Espumlatex S.A.

Company founded in 1959 that offers solutions for the automotive, motorcycles, mass transport systems and construction industries with polyurethane, felt and high density polyethylene products. It has an R&D department that develops customized formulas that meet high standards of automotive, safety and environmental regulations.

- www.espumlatex.com
- NIT: 860009596-8
- Vereda la Punta, Autopista Medellín km 6.7 Costado Norte Interior 300 m
- Tenjo, Cundinamarca

Main clients

- Automotive
- House of systems
- BRT
- Motorcycle
- Household
- Construction

Automotive industry portfolio
- Vehicle seat foams
- Soundproofing for vehicles
- Thermal insulators for bodywork
- Public service vehicle seats
- Motorcycle seats
- Polyurethane systems for automotive applications

Portfolio for other industries
- Mattresses
- Pillows
- Orthopedic products
- Construction polyurethane systems
- Acoustic and thermal insulation panels
- Polyurethane systems for oil and gas
- Polyurethane systems for industrial, commercial, construction, and for air filter systems

Equipment
- High density polyethylene injection blow molding machines
- Polyurethane foam injection molding machines
- Punching presses
- Blow molding machines
- Felts and soundproofers forming presses
- Reactors for custom polyurethane systems

Development capabilities
- Computer Aided Design (CAD)
- Autodesk Inventor
- R+D+I department

Laboratory capabilities
- Functional tests
  - Flammability
  - Impact
  - Hardness
  - Elongation
  - Density
  - Component reactivity
  - Dimensional tests

Certifications
- ISO 9001: 2015
- IATF 16949: 2016
- OEA
- AS: 860009596-8
- BIQS: GM
- OEA
- ASES: RENAULT

International presence
- Mexico
- Ecuador
- Peru
- Chile

Type of company: · TIER 1  · TIER 2
Number of employees: 302
Sales per industry: · Automotive · House of systems · BRT · Motorcycle · Household · Construction
EXCO COLOMBIANA S.A.S.

Company founded as a subsidiary of the multinational ARMCO Inc. in 1992. It has a total area of 14,000 m² where mechanical tube solutions are being produced for different applications in industrial sectors.

- www.exco.com.co
- NIT: 860002445-3
- km 11, Via Cerritos, Entrada 7
- Pereira, Risaralda

Main clients

- Automotive
- Furniture
- Other industries

Automotive industry portfolio

- Tubing for shock absorbers
- Tubing for vehicle seat structures
- Tubing for exhaust systems
- Tubing for motorcycle chassis

Portfolio for other industries

- Tubing for structural and mechanical uses in general

Laboratory capabilities

- Welding resistance tests
- Flaring Test
- Flattening Test
- Hydrostatic test
- Eddy Current equipment for tube uniformity validation
- Dimensional measurements
- Assembly tests

Equipment

- MIG and welding robot
- TIG
- Powder coating
- Tube forming
- Tube cut to length
- CNC tube bending
- Tube punching
- Tube end forming

Development capabilities

- Development department with the ability to provide our allies with custom solutions for their requirements

Certifications

- ISO 9001: 2015
- BASC
- ISO 14001: 2015

Type of company: TIER 2
Number of employees: 140
International presence: United States - Trinidad and Tobago - Puerto Rico
Sales per industry:
- Automotive 56%
- Furniture 33%
- Other industries 11%

Automotive industry portfolio

- Tubing for shock absorbers
- Tubing for vehicle seat structures
- Tubing for exhaust systems
- Tubing for motorcycle chassis

Portfolio for other industries

- Tubing for structural and mechanical uses in general

Laboratory capabilities

- Welding resistance tests
- Flaring Test
- Flattening Test
- Hydrostatic test
- Eddy Current equipment for tube uniformity validation
- Dimensional measurements
- Assembly tests

Equipment

- MIG and welding robot
- TIG
- Powder coating
- Tube forming
- Tube cut to length
- CNC tube bending
- Tube punching
- Tube end forming

Development capabilities

- Development department with the ability to provide our allies with custom solutions for their requirements

Certifications

- ISO 9001: 2015
- BASC
- ISO 14001: 2015
Company dedicated to the manufacturing of retainers and gaskets for hydraulic steering systems of vehicles. Founded in 2004, it has developed a portfolio that matches the market demand, reaching today more than 400 references, manufactured in a production area of 132 m² by an excellent team focused on product quality.

- www.retenedoresfrs.com
- NIT. 902223250-6
- Calle 10 # 11 - 26
- Calarca, Quindío

Fabricamos Retenes - Inversiones MBJ S.A.S.

Type of company: Aftermarket
Number of employees: 7
International presence: Puerto Rico, Ecuador, Costa Rica
Sales per industry: Automotive 100%

Automotive industry portfolio
- Retainers and gaskets for hydraulic steering

Equipment
- Vulcanizers
- Parallel lathes
- Punching press machine
- Plastic injection molding machine
3. Production process
4. Motorcycle parts manufacturing
5. Radiators and condensers manufacturing

Main clients
- Chevrolet
- Incolmotos Yamaha
- Renault
- GM
- Honda

Certifications
- IATF 16949: 2016
- ISO 9001: 2015

Automotive industry portfolio
- Stamped body parts
- Frame rails
- Chassis components
- Radiators
- Condensers
- Engine subframe assembly
- Rear axle assemblies

Portfolio for other industries
- Road siderails components
- Waste collection equipment

Equipment
- Cutting center (unwound, leveling and cutting)
  - Thickness: 1.5 – 12.0 mm, width: 840 – 1,830 mm
  - Length: 2,050 – 10,000 mm, max. weight: 20 T
- Shear cutters, lasers and plasma
  - Thickness: 0.67 – 8.0 mm (laser) / 9.0 mm (shears) / 12.7 mm (plasma)
  - Max. length: 6,000 mm.
- Mechanical presses with 60 to 1,800 T capacity
- Hydraulic presses with 400 to 3,000 T capacity
- Folding machines with 150 to 600 T capacity and 10 to 16 ft in length
- MIG, spot and projection welding with capacity from 75 to 160 kVA
- Powder paint
  - Maximum weight of parts: 400 kg, maximum length of parts: 11 m, conveyor length: 40 m
  - Temperature: 220°C, maximum, conveyor speed: 15 m/min

Development capabilities
- Computer-aided development process (CAx)
  - Computer Aided Design (CAD): AutoCAD by Autodesk, CATIA by Dassault Systèmes, SOLIDWORKS by Dassault Systèmes and Creo Elements/Pro Foundation XE by PTC
  - Computer-aided engineering (CAE): ANSYS
- CMM measuring machine
- Dimensional calibrations and evaluations with 3D measuring arms
- Salt spray chamber
- Leak tester machine
- Honda-certified tests
Company founded in 2006, dedicated to the design and manufacturing of electrical systems and its components for the automotive and industrial sectors. The company has the experience, technical knowledge and facilities focused on development and research to meet the needs of the market.

- www.fasecol.com.co
- NIT. 900121073-1
- Cra 11 No 9 - 295, Vallarta la Badea
- Dosquebradas, Risaralda

| Type of company: TIER 1 | Number of employees: 70 | International presence: Mexico | Sales per industry: Automotive 100% |

**Automotive industry portfolio**
- Wiring harnesses for buses, bodyworks, motorcycles and ambulances
- Electrical systems
- Developments in automotive electronics
- Installation of collection systems for BRT (Bus Rapid Transit)

**Portfolio for other industries**
- Wiring for home appliances, refrigerators and air conditioning
- Accessibility solutions for people with reduced mobility
- Lifting equipment for work at heights
- Lifting equipment for vehicles

**Equipment**
- Automatic cutting, stripping and crimping machines
- Equipment for marking and coding of cables by inkjet
- Presses for application of terminals
- Wiring harnesses testing equipment
- Equipment to measure the tensile strength of the terminals
- Crimp applicators machines
- Carousel assembly
- Assembly boards

**Key strength**
- Design of electrical systems according to customer needs
- Computer Aided Design (CAD)
  - AutoCAD by Autodesk
  - GstarCAD by Gstarsoft
  - ProArnes: CAD application for the development of electric harnesses

**Certifications**
- ISO 9001: 2015

**Main clients**

- Marcopolo
- LG
- Wonder
- Fanalca

**Development capabilities**
- Design of electrical systems according to customer needs
- Computer Aided Design (CAD)
  - AutoCAD by Autodesk
  - GstarCAD by Gstarsoft
  - ProArnes: CAD application for the development of electric harnesses
Company founded in 2004, dedicated to the manufacturing of electric and electronic components for motorcycles, such as harnesses, battery chargers, injector cleaners, bulb and flash testers, among others.

- www.sistemasfgsistemotos.com
- NIT. 900503648-6
- Calle 13 Sur # 51 C - 28 / Piso 3
- Medellin, Antioquia

Type of company: · Aftermarket · TIER 1 · TIER 2
Number of employees: 15
International presence: Costa Rica
Sales per industry: Automotive 100%

Automotive industry portfolio
- Harnesses for different motorcycle brands
- Diagnostic units for motorcycles
- Battery chargers
- Injector cleaners
- Light bulb and flash testers
- Regulators and regulator rectifiers
- Electrical current testers

Equipment
- Semi-automatic wire cutting machine
- Semi-automatic punch down tool
- Pneumatic punch down tool

Development capabilities
- Development of any type of electrical and electronic system according to customer specifications

Laboratory capabilities
- Electronic quality control board, where continuity tests are carried out
Company founded in 1962, specialized in filters for diesel engines. In 2016, it was acquired by Donaldson Company Inc. It has a 10,000 m² production plant from which mainly Latin American markets are supplied.

- www.partmo.com
- NIT. 900994125-1
- Calle 1 #3 - 15 km 7 via Palenque
  Cafe Madrid Parque Industrial 2
  Bucaramanga, Santander

**Type of company:** Aftermarket  
**Number of employees:** 350  
**International presence:** Ecuador · Peru · Chile · Bolivia · Central America · United States  
**Sales per industry:** Automotive 100%

### Development capabilities

- Design, product development and process engineering team
- Product and tool development process assisted by CAD-CAM tools
- Design process and manufacture of molds, dies and tools

### Laboratory capabilities

- Specialized test bench for filter testing, structural and fatigue testing
- 10 T universal testing machine
- Optical comparator
- Metrology Lab

### Key strength

1. Design, product development and process engineering team
2. Optical comparator
3. Fuel filters element assembly
4. Product on process
5. Paper Pleating machine

### Automotive industry portfolio

- Automotive industry portfolio
- Air filters
- Fuel filters
- Oil filters
- Fuel water separator filters
- Coolant
- Cabin
- Other (hydraulic, air dryer, transmission)

### Portfolio for other industries

- Filters for cooling systems and air conditioning

### Equipment

- Longitudinal steel coils cutting center with a capacity of 5 T and 1,000 mm
- Mechanical presses with 20 to 160 T capacity
- Hydraulic presses with 15 to 180 T capacity
- Electrostatic powder coating with infrared drying oven
- Tools manufacturing workshop equipped with conventional machine tools, flat grinders and CNC machining centers
- Projection and spot welding
- Cutting, punching and stamping dies for production lines
- Liquids (coolant, oil and fuel) and air filters assembly lines
Company founded in 2006 as a new and independent business unit from UMO S.A. It has a total area of 900 m² where it offers die cutting, metal stamping and die design services for all industries.

- www.umo.com.co
- NIT: 900060228-3
- km 22 Autopista Medellín - Bogotá
- Parque Industrial La Brizuela
- Guarne, Antioquia

Type of company: TIER 1 - TIER 2
Number of employees: 42
Sales per industry: Automotive 60% - Construction 40%

Automotive industry portfolio
- Metal stamped exhaust system components for cars, trucks and motorcycles

Portfolio for other industries
- Solar panel mounts
- Shelving beam connectors
- Cable tray joints
- Supports for valves of gas appliances

Equipment
- Hydraulic mounting presses with 80 to 130 T capacity
- Punch presses with 25 to 200 T capacity
- Projection nut welding equipment
- Rod induction heating equipment

Development capabilities
- Design and development service for molds and dies

Main clients
- UMO
- Socoda
- INCOLMOTOS
- YAMAHA
- Ganwani Colombia
- Formapress S.A.
Company founded in 1934, dedicated to engineering and manufacturing in the metalmechanical sector. It has a 9,200 m² production area where it offers products and casting and machining services for parts and special components to different industries, being the sugar, mining, cement and steel industries the main ones.

- www.fundicionesuniverso.com
- NIT. 890308155-6
- Calle 1A # 32 - BS Arroyohondo
- Yumbo, Valle del Cauca

Automotive industry portfolio
- Casting of bases and bodies for large stamping dies in alloyed steels and/or nodular iron, manufactured from models made of expanded polystyrene, with geometries defined by computer numerical control (CNC) based processes

Portfolio for other industries
- Sugar Industry
  - Manufacture and repair of housings and mills
  - XM mill rolls
  - Sugarcane mills refurbishment
  - Power transmission gears
  - Spare parts and cast components for the sugar industry

Equipment
- Induction furnaces of 1,000, 1,500 and 3,000 kw able to melt up to 20 T of steel and 30 T of gray iron
- Thermal treatment equipment
- Overhead crane
- Machining workshop fitted with machines and both conventional and CNC tools

Development capabilities
- Manufacturing engineering
- Computer Aided Design (CAD)
- Development of different types of alloy applications
- Refurbishment of machines and reception, preparation and milling equipment for the sugar and alcohol industries

Key strengths
- ISO 9001: 2015
- OEA
- Spectrometer
- Metallography laboratory
- Ultrasound equipments
- Hardness testing machines
- Nondestructive testing
Gabriel de Colombia S.A.

Colombian company dedicated to the manufacturing and distribution of suspension parts for all types of vehicles. Founded in 1983, Gabriel has a production area of 7,300 m², a main plant in Bogota, an assembly plant for 2-wheelers suspension in Medellin and an in house modules assembly plant at Renault Sofasa.

Main clients
- www.gabriel.com.co
- Av. Americas # 50 - 51
- Bogota, Cundinamarca

Certifications
- IATF 16949: 2016
- ISO 14001: 2015
- BIQS: GM
- ASES: RENAULT

Automotive industry portfolio
- Shock absorbers and suspensions for light and heavy vehicles
- Coil-overs for light vehicles
- Rear shock absorbers and front forks for motorcycles
- Rear and front axle suspension assemblies for OEM vehicles
- Rubbers and suspension bushings
- Front corners and rear axle suspension assemblies for OEM vehicles
- Rubber bushings, rubber suspension parts and other suspension parts

Equipment
- Welding robot cell
- CNC machining centers
- Drilling centers
- Cutting machines
- Seams, projection and MIG welding
- Structural and conventional damper assembly line
- Liquid electrostatic paint line
- Vulcanized rubber injector
- Vulcanized rubber transfer presses
- Torque wrench
- Dinamometric machine (100% damping force tests)
- 100% leakage tests
- Pokayokes

Development capabilities
- Computational tools assisted development process (CAx)
- Design and optimization development process by finite element simulations
- AutoCAD by Autodesk
- CATIA by Dassault Systèmes
- SOLIDWORKS by Dassault Systèmes
- Inventor 2013 by Autodesk
- Solid Edge by Siemens

Laboratory capabilities
- Torque wrench
- Shock absorbers durability tests
- Salt spray chamber
- Noise booth
- Drying ovens
- Universal test machines
- Hardness testers
- Rubber durability tests
- Profile projector
- 3D machine
- Surface roughness tester
- Hydraulic performance machine
- Impact test machine
- Universal stress test machine
- Structural test machine
Grupo Conelec / Sistelen

Company founded in 1981 that started its operations with a focus on satisfying the needs for electrical products for household and stoves of the INARCA organization (today MABE COLOMBIA S.A.), as well as the automotive and motorcycle industries. The company also improved its technology and productivity levels, thereby enhancing its competitiveness and market position.

- www.sistelen-sas.com
- NIT. 900299626-9
- km 10 via al Magdalena
- Manizales, Caldas

Certifications:
- ISO 9001:2015
- NTC 1116
- RTE INEN 021
- SAE J128
- UL 758
- UL 66

Type of company: Aftermarket

TIER 1

Number of employees: 254

Sales per industry: Automotive 22% - Other industries 78%

Main clients
- Electrical systems
- Electrical harnesses

Portfolio for other industries
- Sockets
- Flexible cables

Automotive industry portfolio
- Electrical systems
- Electrical harnesses

Equipment
- Cutting machines
- Injection molding machines
- Wire drawing machines
- Braiding machines
- Coating machines

Development capabilities
- Development of electrical systems and new products for vehicle body manufacturers and for the home appliances sector

Laboratory capabilities
- Insulation resistance test
- Breaking strength test
- Cable terminal pull test
Grupo DL Plus S.A.S.
Company founded in 2010, dedicated to the development of motorcycle and automotive components with an added value for OEMs and the aftermarket. On a total area of 1,500 m² it manufactures spare parts, plastic and metal mechanical accessories and motorcycle seats under the Dip Bike brand.

- www.grupodlplus.com
- NIT: 900351499-1
- Carrera 58 # 24 - 81
- Medellín, Antioquia

Type of company: Aftermarket · TIER 1
Number of employees: 52
International presence: Ecuador · Guatemala · El Salvador

Automotive industry portfolio
- Plastic spare parts
- Plastic and metal mechanical accessories
- Seats

Portfolio for other industries
- Injection mold services
- Development services
- Metal mechanical services

Equipment
- Plastic injection molding machines with a capacity ranging from 100 to 1,100 T
- CNC lathe
- CNC electrical discharge machining
- CNC milling machine
- Swiss lathe
- CNC machining centers up to 2 T capacity

Certifications
- ISO 9001: 2015

Main clients
- INCOLMOTOS
- YAMAHA
- AKT
- UMO
- BAJAJ
- Hero
- auteco
- Kawasaki
- TVS

Development capabilities
- High-definition 3D scanner
- 6-axis measuring arm for contact digitization
- Measuring table equipped with workpiece touch probe
- CNC quick prototyping machine (ABS and PLA)
- Computer Aided Design (CAD)
  - SOLIDWORKS by Dassault Systèmes
  - Rhinoceros 3D by Robert McNeel & Associates

Laboratory capabilities
- Dimensional analysis

Sales per industry:
- Automotive 70%
- Development and engineering 15%
- Services and maquila 15%
Company founded in 1969. It is dedicated to the manufacturing and marketing of rubber and plastic hoses for applications in the automotive, industrial, agricultural, infrastructure and exploration of natural resources (mining and oil) sectors, meeting all the technical specifications of the work for which they will be used.

- www.gruporhc.com
- NIT. 900230312-4
- Carrera 127 #15B - 40
- Bogota, Cundinamarca

### Main clients

- Molded hoses for radiators (cooling hoses, branched hoses, hoses with quick connector, elbows of 45° and 90°, cups, rubber reducers, composite hoses, fuel hoses)
- Universal hoses, flexible hoses for radiators, reducers
- Multipurpose hoses (super duty, heavy duty, light duty - rolls for air, water, fuel, windshield washers)
- Fuel line hoses
- Smooth hoses for radiators: standard and heavy transport
- Air ducts, hoses for air purifiers
- Silicone hoses (smooth, hump and spiral connectors, 45° degree elbows, 90° degree, 180° degree, turbo hoses)
- Nylon hoses
- Agricultural hoses: water suction and discharge, water discharge (heavy duty), super-duty and heavy-duty
- Industrial hoses: hoses for dredgers, hoses for chemical products, corrugated hoses for Vactor trucks, air - vacuum hoses, dry cement hoses, hydraulic SAE 100R1AT and SAE 100R2AT type hoses
- Mining and oil industry hoses: hoses for oil, lubricants, fuels, sludge discharge, fuel suction and discharge, suction and unloading of dry materials, oil fields (corrugated & smooth), mining hoses, hydraulic SAE 100R1AT and SAE 100R2AT type hoses, hybrid discharge hoses (lay flat), multipurpose hoses for air, water, light fuels and fertilizers
- Air conditioning hoses

### Portfolio for other industries

- Automotive industry portfolio
- Portfolio for other industries
- Ability to develop new products, 3D design, engineering and processes’ innovation
- Technical support in new product development
- Pneumatic assembly and verification devices
- Process control, attribute control, technical tests of bursting, aging and hardness
- Laboratory capabilities
- Performance tests
- Resistance tests
- Pressure tests

### Equipment

- Banbury mixer
- Preheating mill
- Plasticizer oil pump
- Parallel lathe
- Welding and oxy cutting machine
- Braiding and bobbin machine
- Drift press
- Polishing machines
- Screw extension machines
- Autoclaves
- Drawing extension machines
- Suction pump
- Continuous vulcanizing furnace
- Calender wire bobbin machine
- Sealing machine
- Digital markers

### Development capabilities

- Type of company: Aftermarket
- Number of employees: 30
- International presence: United States · Central America · Ecuador

### Certifications

- ISO 9001: 2015

### Key strength

- ISO 9001: 2015

Company founded in 1963. It has a total area of 3,800 m² and is specialized in the manufacturing of mechanical control cables for the transport industry. It is the leader in the Colombian market for both the OEM and aftermarket thanks to its quality, competitiveness and service.

Main clients

- GM
- MAN
- DAF
- Hino
- Mercedes-Benz
- Ford
- Kubota
- Renault
- DANA
- Scania
- MAN
- Perkins
- Volvo

Certifications

- ISO 9001: 2015
- IATF 16949: 2016
- BIQS: GM
- ROHS
- ASES: RENAULT

Automotive industry portfolio

- Mechanical control cables for
  - Parking brake
  - Accelerator
  - Clutch
  - Shift control
  - Hood
  - Fuel tank filler door
  - Over drive
  - Seat back reclining
  - Power windows

Portfolio for other industries

- Custom made mechanical control cables

Equipment

- Presses with up to 40 T capacity
- Stamping presses with up to 100 T capacity
- Sheet metal cutting machine
- Hermeticity test
- Machining center
- Penetration electrical discharge machines
- Wire electrical discharge machines
- Plastic tube extruder
- Plastic injection molding machines with up to 200 T clamping force

Laboratory capabilities

- Salt spray chamber
- Universal testing machine
- Dynamic tests
- Leak tests
- Temperature tests -40°C to 180°C
- Efficiency tests
- Test benches
- Metrology laboratory

Development capabilities

- Research, calculation and development team
- Design of molds, dies and control devices
- Computer Aided Design (CAD)
  - SOLIDWORKS by Dassault Systems
- Computer Aided Manufacturing (CAM)
  - Mastercam by CNC

Type of company: TIER 1 - TIER 2
Number of employees: 90
International presence: United States, Mexico, Central America, Ecuador
Sales per industry: Automotive 55%, Agricultural 35%, Hardware 5%, Other industries 5%
Company dedicated to industrial painting, founded in 1997, with a working area of 2,600 m². It meets the needs of the medium-sized industry as it serves as an outsourcing partner, thereby sparing others the countless difficulties that the painting process can entail.

- www.hgocolor.co
- NIT. 811010817-5
- Calle 29 # 44 - 74
- Medellín, Antioquia

Type of company: TIER 1
Number of employees: 52
Sales per industry: Automotive 80% - Other industries 20%

Automotive industry portfolio
- Painting application on production lines
- Parts, spare parts or complete products
- Bright or matte paint
- Finishes, protective films
- Different surfaces and materials
- Colors and solutions development for other companies

Portfolio for other industries
- Industrial line painting

Equipment
- 2 paint tunnels, with a daily paint capacity: of 3,000 pieces

Development capabilities
- Other coating paints development in process
IMAL S.A. - Industrias Metálicas Asociadas S.A.

Colombian company founded in 1959, dedicated to the manufacture of parts for the mobility industry. It has a 30,000 m² production area where it manufactures suspension systems.

- www.imal.com.co
- NIT. 8600001781-9
- Calle 22B # 127 - 69
- Bogota, Cundinamarca

Main clients

- 3. Production area, machining center
- 4. Test laboratory area
- 5. Production area, paint and quality control line

Automotive industry portfolio

- Multi-leaf and parabolic leaf springs for commercial, passenger and cargo vehicles
- Air springs
- Hot and cold rolled tension and compression coil springs
  - Conical
  - Cylindrical
  - Miniblock
  - Sideload
- Double pigtail springs

Equipment

- Steel cutting shears up to 40 mm thick
- Die-cutting presses of 15 to 125 T capacity
- Heat treatment ovens with 3 T/h capacity
- Sandblasters
- Electrostatic powder paint line
- Die-cutting presses with capacity of up to 200 T
- Machining center
- 3D modeling
- Computer Aided Design (CAD)
- Solid Edge by Siemens
- Simulation of finite elements (FEA)
- ANSYS
- Nonlinear structural analysis
- Nonlinear buckling analysis
- Dynamic rigidity
- Hyperelastic simulation
- Design of experiments

Laboratory capabilities

- Metallographic microscope
- Image analyzer (LECO)
- Salt spray chamber
- Cyclic corrosion chamber
- Gravimeter
- Vickers microdurometer
- Rockwell B/C-durometer
- Shore durometer
- Dimensional calibrations and evaluations with 3D measuring arm (FARO)
- 50 T universal testing machine
- Magnaflux
- Penetrating dyes
- Gauge blocks for calibration of length measurement instruments

Development capabilities

- Reverse engineering
- Engineering design optimization meeting international standards (APQP)
- Geometric parts parametrization
- 3D scanning
- 3D inspection

Certifications

- ISO 14001: 2015
- IATF 16949: 2016
- BASC

Key strength

- ISO 14001: 2015
- BASC
- IATF 16949: 2016

Type of company: Aftermarket · TIER 1
Number of employees: 270
International presence: United States · Mexico · Canada · Central America · Ecuador · Peru · Chile · Brazil · Portugal · England · France
Sales per industry: Automotive 100%
3. Presses and punching presses

4. Production floor, finished tanks transport

5. Powder coating line

Main clients

- www.inaltra.com
- NIT: 860004686-0
- Calle 6 # 1 - 99 Este, Barrio El Lucero
  (km 12/3 Vía Mosquera - Bogota)
- Mosquera, Cundinamarca

INALTRA - Industrias Nacional de Troqueles Ltda.

 Colombian company founded in 1961, dedicated to the metalmechanical sector. It has a 3,800 m² plant where it produces automotive, motorcycle and metalmechanical components for the mobility industry in general as well as other sectors.

Type of company: · TIER 1 · TIER 2  
Number of employees: 110  
International presence: · United States · Ecuador  
Sales per industry: · Automotive 73.8% · Electric 19.2% · Other industries 7%

Automotive industry portfolio

- Metal mecanical parts
  - Trays
  - Engine shields
  - Chassis structural components
  - Cross members
- Supports
  - Fuel tank mounts
  - Battery mounts
  - Air filter mounting brackets
- Metallic fuel tanks

Portfolio for other industries

- Electric boards components

Equipment

- 500 and 600 T hydraulic presses
- 60 to 450 T mechanical presses
- Welding
  - Spot
  - Projection
  - Sewing
  - MIG
  - TIG
- CNC Machines
  - Laser cutting with up to 19 mm thickness capacity and working area of 3,500 x 1,500 mm
- Shear cutting machine with a 9 mm thickness and 3 m width capacity
- Punching press with 3 mm thickness capacity and 1,500 x 3,000 mm working area
- Sheet metal folding for up to 3 m length and 6 mm thickness
- 3” diameter tube bending
- Powder coating paint line
- Die-tools workshop
  - CNC lathe
  - CNC machining center
  - CNC milling machine
  - CNC wire electrical discharge machine

Development capabilities

- Computer Aided Design (CAD)
  - SOLIDWORKS by Dassault Systèmes
  - ZW3D by ZW Software Co.

Laboratory capabilities

- Dimensional calibrations and evaluations with 3D measuring arm (Faro Edge)
- Paint adhesion testing
  - Cross-cut test
  - Scrape adhesion test
  - Pull-off test

Specifications:

- 500 and 450 T hydraulic presses
- 60 to 450 T mechanical presses

- ISO 9001: 2015
- ISO 14001: 2015
- Key strength

- ISO 9001: 2015
- ISO 14001: 2015
Company founded in 1956 that has a production area of 31,000 m². Dedicated to the production and marketing of friction materials and brake systems. Leader of the automotive industry in the Andean region.

- www.incolbest.com
- NIT. 860056886-0
- Avenida Calle 17 # 123 B-49
- Bogota, Cundinamarca

**Main clients**

Incolbest S.A.

- **Type of company:** Aftermarket
- **Number of employees:** 560
- **International presence:** United States, Guatemala, Panama, Honduras, Peru, Costa Rica, El Salvador, Mexico, Ecuador, Chile
- **Sales per industry:** Automotive 100%

**Automotive industry portfolio**

- Heavy and light vehicle brake pads
- Motorcycle brake pads
- Light and semi-light vehicle linings
- Heavy vehicle brake blocks
- Clutch facings

**Equipment**

- Dosing and mixes equipment
- 100 to 1000 T capacity curing presses
- Convection furnaces
- Electrostatic paint line
- Grinding machines
- Power saw machines
- Marking systems

**Development capabilities**

- Computer Aided Design (CAD)
  - Solid Edge by Siemens
  - AutoCAD by Autodesk
  - Autodesk Inventor

**Laboratory capabilities**

- Accredited brake systems tests
  - Hardness test
  - Shear strength

**Laboratory accredited by ONAC**

- Dimensional stability
- Cutting resistance
- Relative density
- Cylinder tightness
- Humidity operation
- Temperature resistance
- Corrosion resistance
- Salt spray chamber test
- Accredited measuring instruments calibration
- Length
- Pressure
- Laboratory accredited by ONAC

**Certifications**

- ISO 9001: 2015
- ISO 14001: 2015
- BASC
Company from the metal mechanical sector founded in 1977. It has a 3,000 m² production area where they design, manufacture and market specialized tools and spare parts for various motorcycle brands, with the IMBRA brand complementing its brand Mapache Parts in everything related to spare parts for engine components, thereby providing a more complete and efficient portfolio for the motorcycle industry.

- www.imbrarepuestos.com
- NIT. 860051404-0
- Calle 10A A 45 - 02 Zona Industrial Gorgorito, Puente Aranda
- Bogota, Cundinamarca

Main clients

- MUNDIMOTOS

Certifications
- ISO 9001: 2015

Automotive industry portfolio
- Specialized tools for motorcycles
- Motorcycle axes and swing arm kits
- Motorcycle electric components
- Head and tailamps
- Special and commercial screws
- Bushings and rubbers
- Motorcycle brake bands and pads
- Brake cylinder kits
- Pistons
- Connecting rods
- Racing components (repowering)
- Quick fixing kits

Equipment
- Plastic injection molding machine with a 130 g capacity and 90 T clamping pressure
- Vulcanizer
- CNC lathes
- CNC lathes with motorized tools
- Gang-type CNC lathes
- Parallel lathes
- Rotary lathes
- Automatic lathe
- Radial lathes
- Universal milling machines
- Machining center
- 45 to 60 T punching presses
- Milling drill
- Tube bender for 10 mm to 38 mm diameters
- Welding
  - MIG
  - Spot

Development capabilities
- Design and development of prototypes
- Design and manufacture of molds and dies
- Computer Aided Design (CAD)
  - AutoCAD by Autodesk
  - SOLIDWORKS by Dassault Systèmes
- Computer Aided Manufacturing (CAM)
  - Mastercam by CNC
- Metrology Laboratory
  - Functional tests
  - Dimensional tests
- Electric bench for motorcycle electrical components
- Material hardness tests

Laboratory capabilities

Key strength
- ISO 9001: 2015

International presence: · Chile · Ecuador · Panama · Costa Rica · Honduras · El Salvador · Guatemala

Sales per industry: Automotive 100%

Type of company: Aftermarket
Number of employees: 180

The image contains information about the company IMBRA, including its production area, clients, certifications, and equipment. It also lists the company's international presence and sales per industry.
**Company founded in 1984, dedicated to the development, manufacturing and supplying of parts, components and complete systems for automotive air conditioning, for both OEMs and the aftermarket.**

- www.faaca.co
- NIT. 860404848-3
- Autopista Medellín - Bogota km 32 + 600 vereda La Mosca, Rionegro Antioquia
- Rionegro, Antioquia

<table>
<thead>
<tr>
<th>Main clients</th>
<th>Type of company: Aftermarket · TIER 1</th>
<th>Number of employees: 272</th>
<th>International presence: Ecuador · Central America</th>
<th>Sales per industry: Automotive components 78% · Motorcycle components 15% · Home appliances 7%</th>
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</thead>
<tbody>
<tr>
<td><strong>Automotive industry portfolio</strong></td>
<td><strong>Equipment</strong></td>
<td><strong>Certifications</strong></td>
<td><strong>Key strength</strong></td>
<td></td>
</tr>
<tr>
<td>- Automotive components</td>
<td>- CNC cutting machines</td>
<td>- ISO 9001: 2015</td>
<td>- Aluminum injection molding machine</td>
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<tr>
<td>- Hoses and pipes for HVAC</td>
<td>- CNC 2-axes forming machine</td>
<td>- ASES: RENAULT</td>
<td>- Punch presses with 30 to 200 T capacity</td>
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<tr>
<td>- Heat exchangers</td>
<td>- CNC bending machine from 5 mm up to 2”</td>
<td>- IATF 16949: 2016</td>
<td>- Powder coating line</td>
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<td>- BIQS: GM</td>
<td>- Controlled Atmosphere Brazing (CAB) furnace</td>
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<td>- Handlebars</td>
<td>- Sheet metal crimpers</td>
<td>- <strong>Development capabilities</strong></td>
<td>- Helium leak testing</td>
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<td>- Crash bars</td>
<td>- CNC lathes</td>
<td>- Tooling manufacturing</td>
<td>- Fin stamping machine</td>
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<td>- Cargo trays</td>
<td>- CNC lathe with motorized turret</td>
<td>- Injection manufacturing</td>
<td>- <strong>Laboratory capabilities</strong></td>
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<td>- Levers</td>
<td>- CNC vertical machining center</td>
<td>- Punching dies manufacturing</td>
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<td>- Injection process JIGs</td>
<td>- Pressure resistance and burst tests</td>
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<td>- Calibration of micrometers, calipers and manometers</td>
<td>- Paint resistance test</td>
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<td>Portfolio for other industries</td>
<td>Equipment</td>
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<td>- Rotation test</td>
<td></td>
</tr>
<tr>
<td>- Home appliances</td>
<td>- CNC cutting machines</td>
<td></td>
<td>- Calibration of micrometers, calipers and manometers</td>
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</tr>
</tbody>
</table>
Company created in 1985, dedicated to the manufacturing of metal-rubber products for the automotive, electrical and industrial sectors. In a production area of 1,250 m² it has the versatility to develop different types of products in metal-rubber.

- Dust seals
- Steering rubber boots
- Bushings
- Engine mounts
- Hoses
- Profiles

Portfolio for other industries
-Electric transformer seals

Equipment
- Rubber injection molding machines with 1 liter injection capacity, 160 T clamping pressure, and a working area of 40 x 33 cm.
- Vulcanizing presses with working areas of 60 x 60 cm, 36 x 36 cm and 20 x 20 cm.
- Extrusion machines with a maximum diameter capacity of 18 cm.
- Vulcanizing tunnel with a 40 m working area.
- Vulcanizing autoclaves with capacity of up to 3 m in length and up to 1.6 m in diameter.
- Open mill with up to 2 m sheet metal capacity.
- 6 mm to 42 mm in diameter capacity braiding machine.
- CNC with 1.3 x 0.6 m work area and 1 T and 12,000 rpm capacity.
- CNC lathe with 300 mm diameter x 500 mm length capacity.
- Milling machines with 1 x 0.6 x 0.4 m capacity.
- Conventional lathes with 650 mm x 2000 mm capacity.
- Punching press with 40 T capacity.

Key strengths
- Design and development of molds, punching dies and molding dies.
- Development of rubber formulae.
- Computer Aided Design (CAD) - SOLIDWORKS by Dassault Systems.
- Computer Aided Manufacture (CAM) - Mastercam by CNC Software.
- Functional testing - Pressure aging vessel, Rheometer, Tensometer.
- Dimensional analysis.

Main clients
- Siemens corona

Certifications
- ISO 9001: 2015

Development capabilities
- Design and development of molds, punching dies and molding dies.
- Development of rubber formulae.
- Computer Aided Design (CAD).
- SOLIDWORKS by Dassault Systèmes.
- Computer Aided Manufacture (CAM).
- Mastercam by CNC Software.

Laboratory capabilities
- Functional testing: Pressure aging vessel, Rheometer, Tensometer.
- Dimensional analysis.

Main clients
- Siemens corona

Certifications
- ISO 9001: 2015
Company of the metal mechanical industry founded in 1985. It has a total area of 6,000 m² where it is dedicated to the manufacturing of motorcycle components, providing components for the aftermarket and supporting the integration requirements of assembly companies.

- www.industriasjapan.com
- NIT. 860524955-8
- km 29 Carretera Central del Norte, Vereda Canavita
- Tocancipa, Cundinamarca

**Type of company:** TIER 1  
**Number of employees:** 400

**International presence:** South America - Central America and the Caribbean - North America

**Sales per industry:** Automotive 100%

#### Main clients

- Honda
- Yamaha
- Auteco

#### Automotive industry portfolio

- Metal mechanical components for motorcycles
  - Brake bands
  - Brake pads
  - Kick-start, brake and gear pedals
  - Axle
  - Gear shafts
  - Mirror mounts
  - Brake and clutch handles
  - Passenger grab rails
  - Brake rods
  - Footrests

#### Development capabilities

- Design and manufacture of molds and dies
- Computer Aided Design (CAD)
- NX by Siemens
- Computer Aided Engineering (CAE)
- Flow-3D by Flow Science
- PLM by Siemens
- Reverse engineering

#### Laboratory capabilities

- Industrial measurement laboratory
- Coordinate measuring machine
- FARO 3D measuring arm
- FARO 3D laser scanner
- 3D prototyping
- Mechanical properties tests using universal testing machine
- Hardness tests for different materials
- Chemical composition analysis for ferrous and nonferrous alloys
- Test machine for friction materials characterization under JIS and SAE standards and specifications
Metalworking company founded in 1979 with a production area of 1,800 m². Dedicated to the manufacture of auto parts such as exhaust systems and motorcycle metal parts such as cargo trays, sliders and saddlebags supports.

Type of company: Aftermarket
Number of employees: 60
International presence: Ecuador · Venezuela
Sales per industry: · Automotive 97% · Other industries 3%

Automotive industry portfolio
• Automotive exhaust systems
• Heavy truck exhaust systems
• Catalytic converters
• Flexible exhaust parts
• Motorcycle metallic cargo trays
• Motorcycle sliders
• Motorcycle handlebars
• Motorcycle saddlebags supports

Portfolio for other industries
• Metallic elements for companies in the electricity market
• Components for agricultural cableways

Equipment
• Plate shear cutting machine with capacity of up to 3 mm in thickness
• Punching presses with up to 50 T capacity
• Hydraulic presses with up to 300 T capacity
• Automatic sheet metal crimper with capacity for up to 1.2 mm in thickness and 8” in diameter
• Sheet flange with capacity for up to 1.2 mm in thickness and 8” in diameter
• MIG welding equipment up to 250 A

Development capabilities
• Reverse engineering in product development for the exhaust systems replacement market
• Motorcycle accessories development

Laboratory capabilities
• Functional tests for exhaust systems

Main clients

1. Exhaust systems assembly
2. Exhaust system body flange
3. Oxicut and plasma cutting
4. Pipe bending
5. Oxicut and plasma cutting
6. TIG and MIG welding

Menu
• www.industriasjb.com
• NIT.890923680-9
• Avenida 15 A # 51 - 34
• Bello, Antioquia

Contact us weekly
Industrias Lavco S.A.S.

Metal mechanical company founded in 1991, dedicated to the manufacturing of automotive components and industrial parts for the after sale and service markets. It has a total area of 2,750 m² where it manufactures cylinder sleeves and metal parts of different diameters.

Main clients

- Automotive industry portfolio
  - Centrifugal cast motor cylinder sleeves
    - Dry cylinder sleeves for gasoline engines
    - Wet cylinder sleeves for gasoline engines
    - Cylinder sleeves for diesel engines (wet and flange sleeves)
  - Centrifugal cast bushings or bars for valve seats inserts
  - Manufacturing of motor cylinder sleeves using plans or samples, with special finishing
  - Piston manufacturing
  - Cylinder sleeves for industrial motors
  - Diverse components for motors and compressors in the oil and gas industry
  - Repair and assembly of multi-stage and screw compressor cylinders
  - In-situ inspections for industrial facilities and equipment with a broad portfolio of non-destructive tests
  - Repair of various components such as crankshafts and pumps

- Portfolio for other industries
  - Piston manufacturing
  - Cylinder sleeves for industrial motors
  - Diverse components for motors and compressors in the oil and gas industry
  - Repair and assembly of multi-stage and screw compressor cylinders
  - In-situ inspections for industrial facilities and equipment with a broad portfolio of non-destructive tests
  - Repair of various components such as crankshafts and pumps

Equipment

- Conventional lathes
- CNC lathes
- Tunnel boring machine
- Lathes
- Industrial and automotive honing tools

Development Capabilities

- Reverse engineering
- Design and development of molds and dies

Laboratory capabilities

- Dimensional metrology laboratory
- Surface roughness gauges
- Hardness testers (digital and King)
- Gauge for hydrostatic tests
- Non-destructive tests
- Penetrating liquids
- Magnetic particles

Key strengths

- Metal mechanical company founded in 1991
- Dedicated to the manufacturing of automotive components and industrial parts
- After sale and service markets
- Total area of 2,750 m²
- Manufactures cylinder sleeves and metal parts of different diameters

Type of company: Aftermarket
Number of employees: 97
International presence: United States, Central America and the Caribbean
- Ecuador
- Peru
- Bolivia
- Mexico
Sales per industry:
- Automotive 85%
- Other Industries 15%

Certifications

- ISO 9001: 2015
Company founded in 1987. It has a 780 m² production area where it designs, manufactures and sells locks, hinges, latches and various hardware for the assembly and setup of metal mechanical elements in the mobility industry (passenger and cargo vehicles) and the electric power industry.

- www.menbelltda.com
- NIT: 800011797-0
- Carrera 67 # 40 - 45
- Bogota, Cundinamarca

### Main clients

- **Industrias Menbel Ltda.**
- **CEM**
- **Legrand**
- **Marcopolo Supernifold**

### Type of company: TIER 1
- **Number of employees:** 48
- **Sales per industry:**
  - Automotive: 20%
  - Electronic: 70%
  - Other industries: 10%

### Equipment

- Hinges
- Locks
- Tension latches
- Handles

#### Automotive industry portfolio

- **Hinges**
  - Piano
  - Van groom
- **Tension latches**
- **Locks**
- **Handles**

#### Equipment for other industries

- **1 to 60 T punching presses**
- **100 and 200 T hydraulic presses**
- **1 kW laser cutter**
- **CNC lathe**
- **Machining center**
- **Conventional drills**
- **Milling machines**
- **Welding**
  - MIG
  - TIG
- **Punching machine**
- **Bending machine**

#### Development capabilities

- **Molds, dies and devices design**
- **Computer Aided Design (CAD)**
- **SOLIDWORKS by Dassault Systèmes**

### Portfolio for other industries

- **Hinges**
- **Locks**
- **Tension latches**
- **Accessories**
Company founded in 1981, dedicated to the manufacture of complex and specialized mechanical systems. In its 6,000 m² production area, it manufactures a wide range of products, mainly for the automotive industry, with car seat rails being its main product.

- www.imetalicasjb.com
- Cra 12B # 15 B-18
- Bogota, Cundinamarca

**Type of company:** TIER 1  
**Number of employees:** 180  
**Sales per industry:** Automotive 100%  

### Automotive industry portfolio
- Fuel tanks (automobile, truck, buses)
- Crossmember (chassis, truck)
- Scissor jack
- Instrument panel bar
- Brackets
- Engine protector
- Thermal shields
- Car seat rails
- Pedals
- Hand brakes
- Structural components for automotive industry

### Portfolio for other industries
- Motorcycle cargo trays mounts

### Equipment
- Hydraulic presses with 150 to 1,000 T capacity
- Mechanical presses with 25 to 600 T capacity
- Sheet metal bending machines of 125 T
- Electric welding MIG
- Electric resistance welding
- Cross-seam, longitudinal and clamp welding
- Powder coating
- Polymerization furnace
- Shear cutting machines with a capacity of 1/8” to 1/4”
- CNC milling machine
- CNC lathes

### Development capabilities
- Die-cutting design in general (cutting, stamping, punching and deep drawing)
- Design and manufacture of control, manufacturing and assembly devices
- Computer Aided Design (CAD)
- Mechanical desktop by Autodesk
- AutoCAD Inventor
- AutoCAD by Autodesk
- Computer Aided Manufacturing (CAM)
- Mastercam by CNC

### Laboratory capabilities
- 3D measuring arm (FARO)
- Verification of mass, length and pressure

### Company certifications
- ISO 9001: 2015
- IATF 16949: 2016
- BIQS: GM
- ASES: RENAULT

**Main clients**
- ISO 9001: 2015
- IATF 16949: 2016
- BIQS: GM
- ASES: RENAULT

**Key strengths**
- Development capabilities
- Laboratory capabilities
3. Assembling
4. Manufacturing
5. Manufacturing

1. Production plant, machining center

Colombian company founded in 1991 with a production area of 540 m² that manufactures, distributes and markets electrical terminals for the automotive, industrial and electrical sectors.

- www.industriasphatra.com
- NIT: 900298597-9
- km 19 via Bogotá - Parque Industrial San Jorge, Bodega 41
- Mosquera, Cundinamarca

- www.industriasphatra.com
- NIT: 900298597-9
- km 19 via Bogotá - Parque Industrial San Jorge, Bodega 41
- Mosquera, Cundinamarca

Type of company: Aftermarket
Number of employees: 23
Sales per industry: Automotive 95% - Other industries 5%

Key strengths:
- Excellent quality

Main clients:
- Industrias Phatra S.A.S.

Development capabilities:
- Punching dies design and manufacturing
- Computer Aided Design (CAD)
- SOLIDWORKS by Dassault Systèmes
- Visualize by Dassault Systèmes
- Computer Aided Manufacturing (CAM)
- Mastercam by CNC software

Automotive industry portfolio:
- Electrical terminals
- Copper tube terminals
- Solenoid feed and output terminals
- Rubberized clamps
- Felt washer
- Battery brackets
- Clamps and alligator clips
- Copper washers
- Automotive connectors
  - For fuel injectors
  - For alternators
  - For universal electrical connections
- Fuse holders
- Sockets

Portfolio for other industries:
- Punch-down terminals

Equipment:
- Machining center (CNC)
- Wire electrical discharge machine
- Lathe
- Packaging machine
- 1.5 mm to 6 mm diameter cable cutting machine
- 3 to 35 T punching presses
- Rotary table
- Electric cable crimper
Company founded in 1968, dedicated to the extrusion of rigid and flexible plastic pipes and profiles, as well as the manufacture of flexible electrical resistances and other related products. It has a total area of 1,292.39 m².

- www.inema.com.co
- NIT: 860025128-2
- Transversal 113 C # 64C - 41
- Bogota, Cundinamarca

Automotive industry portfolio
- Handrail cover sleeves
- Weld metal bars
- Plastic profiles (transition strips)
- Tubes and profiles for lighting
- Seat assembly profiles
- Coatings for electrical parts and wire ropes

Portfolio for other industries
- Synthetic material for furniture weaving
- Refrigeration and cosmetic industry electric heat cables
- Smooth and grooved medical probes and hoses
- Pipes, hoses, and couplings for construction and agriculture
- Profiles for refrigeration systems and advertising
- Plastic straws
- Capillary tubes

Equipment
- Extrusion machines
- Shear cutting equipment
- Braiding machine
- Punching dies

Development capabilities
- Personalized development and exclusive products according to the designs and needs of the clients
- Consulting and guidance

Laboratory capabilities
- Products certified according to customer requirements
- Flammability tests

Main clients

Certifications
- ISO 9001: 2015
- PREAD

Key strengths

Main clients: Marcopolo, MULTIFERRO, TRIMCO, Gusscam, NAVCAR

Type of company: TIER 1, TIER 2
Number of employees: 48
Sales per industry: Automotive 26%, Other industries 74%
INORCA - Industrias Nortecaucanas S.A.S.

Company created in 1956. Original equipment manufacturer for complete seats and other metalmechanical and plastic auto parts. Supplier for vehicle and motorcycle brands. Additionally, the company designs and manufactures chairs for cinemas, auditoriums, the health sector, institutional furniture and collectivity furniture. It has 3 production plants located in Cauca and Antioquia with 15,500 m², 1,784 m² and 1,170 m² respectively.

Main clients

- www.inorca.com
- Calle 18 # 11B – 85 Casa 54
  Avenida Cafayatén
  Cali, Valle del Cauca

Automotive industry portfolio

- Metalmechanical stamped parts and subassemblies for the automotive industry
  - Seat frames
  - Cross car beam/bar assembly IP TIE
- Gas assisted injection molding plastic parts
  - Car seat pockets
  - Brake line shield
  - Door trim
  - Wheel arches and fenders
- Metalmechanical stamped parts for motorcycles
  - Gear pedal
  - Brake pedal
  - Motorcycle centerstand
  - Motorcycle sidestand
  - Motorcycle crashbars
  - Motorcycle seats

Portfolio for other industries

- Cinema and auditorium chairs
- Institutional and collectivity furniture
- Hospital furniture

Equipment

- Machining center CNC
- CNC Sheet metal cutting machine
- CNC plasma cutting machine
- CNC cutting machine for tailoring (fabrics and vinyl fabrics)
- CNC pipe bending machine
- CNC bar bending machine

Development capabilities

- Research and development division for the cinema, auditorium and collectivity furniture lines
- Computer Aided Design (CAD) for product and tooling 3D modelling
  - AutoCAD by Autodesk
  - SOLIDWORKS by Dassault Systemes
  - EDGECAM by Hexagon
- Chair cycling tests
- Romer stinger arm
- Torque calibration tools
- Electronic torque wrenches
- Production line tracking system

Type of company: · TIER 1 · TIER 2
Number of employees: 846
International presence: · North America · Central America · South America
· Europe · Asia
Sales per industry: · Automotive 40% · Other industries 60%

Certifications

- IATF 16949: 2016
- ISO 9001: 2015
Integrando S.A.S.

Company of the metal mechanical sector established in 1984. It has a total area of 10,000 m² where it manufactures sprockets, chassis components, and minor motorcycles parts for aftermarket and original equipment for the main motorcycle assembly plants in Colombia.

- www.integrando-cnc.com
- NIT. 891411213-9
- Avenida 30 de agosto # 109 - 51
- Pereira, Risaralda

- Type of company: TIER 1
- Number of employees: 363
- International presence: Guatemala · Ecuador · Chile
- Sales per industry: Automotive 100%

Automotive industry portfolio
- Front pinions
- Rear pinions
- Chains
- Motor mounts
- Steering heads
- Handlebar clamps
- Saddle brackets
- Saddle supports
- Central and side stands
- Handlebars
- Grills
- Footrests
- License plate brackets
- Brake and shift pedal levers

Development capabilities
- Design and manufacturing of molds and dies
- Engineering services
- Design software
  - Mastercam by CNC
  - AutoCAD by Autodesk
  - EDGECAM by Hexagon
  - SOLIDWORKS by Dassault Systèmes

Laboratory capabilities
- Metrology laboratory
- Dimensional analysis
- Functional tests
- Dimensional calibrations and evaluations with 3D measuring FARO arm

Equipment
- Punch presses with a capacity of 60 to 250 T
- Hydraulic presses with a capacity of 100 to 700 T
- MIG welding robot
- CNC machining centers with a capacity of up to 3 T and a working area of 1,500 x 3,000 mm
- Powder coating
- Surface treatment: galvanized
- Induction furnace

Main clients

- INCOLMOTOS
- YAMAHA
- SUZUKI
- AKT
- Hero
- Fanalca

Certifications
- ISO 9001: 2015
IPROCOM S.A.
Company founded in 2006 that has a total area of 4,005 m². It is dedicated to the injection of thermoplastics and coatings for the automotive, motorcycle and home appliances industries.

- www.iprocom.co
- NIT. 90012766-9
- km 25 Autopista Norte, Parque Industrial del Norte Bodega 122
- Girardota, Antioquia

- Type of company: TIER 2
- Number of employees: 128
- International presence: · Peru · Ecuador · Mexico
- Sales per industry: · Automotive 20% · Home appliances 80%

Automotive industry portfolio
- Liquid paint coating for plastic parts

Portfolio for other industries
- Plastic parts injection molding
- Water transfer printing process for plastic parts

Equipment
- Thermoplastic mold injector with 50 to 550 T clamping force and a capacity of up to 3,600 g
- 2 Paint spray booths
- Water transfer printing machine
- Hot plate welding machine
- Pad printing machine

Development capabilities
- Product design and development
- Computer Aided Design (CAD)
- SOLIDWORKS by Dassault Systèmes

Laboratory capabilities
- Coating testing
  - Adherence
  - Hardness
  - Hue (spectrophotometer)
  - Thickness gauge
  - Chemical physical analysis
  - Light chamber
  - Muffle furnace

Main clients
- RENULT
- SYM
- BOSCH
- Mabe
- Whirlpool

Certifications
- IATF 16949: 2016
- ISO 14001: 2015
- OHSAS 18001: 2007
Company founded in 1998 with a total area of 2,000 m², dedicated to the manufacturing of accessories, as well as motorcycle and automotive components.

- www.kingaluminum.co
- NIT. 900339055-6
- Carrera 36 # 54 - 16
- Medellin, Antioquia

**Type of company:** Aftermarket · TIER 1
**Number of employees:** 26
**International presence:** Mexico

**Sales per industry:** Automotive 90% · Other industries 10%

### Automotive industry portfolio
- Hitch carriers
- Carter protectors
- Motorcycle hitch carrier
- Bike racks
- Trailers
- Motorcycle touring type bags
- Motorcycle carter protectors
- Sliders
- Fairing protectors
- Motorcycle hardwares
- Motorcycle engine spolders
- Motorcycle saddlebags
- Motorcycle cargo trays
- Traffic sign stands

### Development capabilities
- Design custom services for motorcycle and vehicle accessories
  - Computer Aided Design (CAD)
    - Mastercam by CNC
    - SOLIDWORKS by Dassault Systèmes

### Laboratory capabilities
- Functional tests

### Equipment
- CNC plasma cutting
- Sheet metal bending machines
- Welding
  - MIG
  - TIG
- Powder coating line
- Lathes
- Milling machines
- Pipe bending machines

**Main clients**

- [KING ALUMINUM S.A.S.](#)
- [INCOLMOTOS](#)
- [YAMAHA](#)
Company founded in 1988, dedicated to the manufacturing and marketing of aluminum wheels for the automotive industry on a total area of 27,000 m2.

- www.madeal.com.co
- NIT. 800051838-5
- km 10 via al Magdalena
- Manizales, Caldas

Automotive industry portfolio
- Aluminum wheels for cars and motorcycles

Equipment
- Aluminum injection molding machine with a capacity of 12” to 22.5” in diameter
- CNC machining center
- Melting furnace with a capacity of 6 T
- Powder coating and liquid painting lines
- Surface pre-treatment equipment
- Heat treatment furnaces

Development capabilities
- Design and manufacturing of molds and dies
- Design software
  - NX by Siemens
  - CATIA by Dassault Systèmes
  - SOLIDWORKS by Dassault Systèmes
  - ANSYS

Laboratory capabilities
- Fluoroscopy testing
- Radiographic testing
- Metrology laboratory
  - Dimensional control
  - Coordinate Measuring Machine (CMM)
- Destructive testing
  - Impact testing
  - Radial fatigue test
  - Paint adhesion testing
  - Saline chamber test
- Mechanical testing
- Spectrometry testing

Type of company: TIER 1
Number of employees: 350
International presence: United States · Ecuador · Brazil · Argentina · Guatemala
- Venezuela
Sales per industry: Automotive 100%

Automotive industry portfolio
- Finished product for OEM
- Finished product for OEM (two-tone wheel)
- Finished product, 22.5” wheel for tractor unit
- Motorcycle wheels line, manufacturing of internal groove
- Quality process, measurement with CMM
- Machining process, two-tone wheel diamond cutting
- IATF 16949: 2016
- ISO 14001: 2015
Company founded in 1984, dedicated to image design and production for the automotive, commercial and home appliances industries. It has a total area of 3,000 m² where it produces high-performance adhesives and emblems through digital printing processes, ultraviolet screen-printing, laser, kromex and domed labels.

- www.marcazeta.com
- NIT. 800006854-2
- Carrera 43F # 14 - 77
- Medellin, Antioquia

Automotive industry portfolio
- High performance adhesives
- Emblems
  - Domed label
  - Kromex
  - Laser

Portfolio for other industries
- POP marketing material
  - Digital printing
  - Ultraviolet screen-printing
  - Gigantography

Equipment
- Large format digital printing
- Thermal printing
- Kromex
- Screen-printing
- Laser cutting on synthetic and metallic materials

Development capabilities
- Computer Aided Design (CAD)
  - Adobe Illustrator
  - Adobe Photoshop
  - CorelDRAW
  - Rhinoceros 3D by Robert McNeel & Associates

Laboratory capabilities
- Resistance tests
- Ink adhesion tests
- Adhesion tests

Type of company: TIER 1
Number of employees: 105
Sales per industry: • Automotive 80% • Advertising 20%
Matromol S.A.S.
Company founded in 1982 with a total area of 3,300 m². It manufactures lamps, stop lights, accessories, and plastic parts for motor vehicles. Plastic injection services are also provided.

- www.matromol.com
- NIT: 860508098-3
- Carrera 72 # 57R - 61 Sur
- Bogota, Cundinamarca

Type of company: Aftermarket · TIER 1
Number of employees: 25
International presence: Ecuador
Sales per industry: Automotive 100%

Equipment
- Injection molding machines with 80 g to 1,500 g
injection capacity and 85 to 450 T clamping force
- Material pre-dryers
- Pneumatic screwdriver
- Spot welding
- Cable cutter and punch down tool
- Punching presses with 5 to 30 T
- 2,500 MHz ultrasound welding
- Hot-plate welding
- Poka-yoke devices
- Chiller
- Cooling tower
- Compressor

Development capabilities
- Mold development
- Computer Aided Design (CAD)
- SOLIDWORKS by Dassault Systèmes
- Computer Aided Manufacturing (CAM)
- Mastercam by CNC software

Laboratory capabilities
- Functional testing
- Vibration table
- Headlamp test

Automotive industry portfolio
- Lamps
  - Stop lights (brake lights)
  - Head lamps
  - Signal lights (turn signals or blinkers)
  - Car interior lamps
  - Registration plate lamps
  - Central high mounted stop lights (CHMSL)
- Automotive plastic injected components
  - ABS sensor holders
  - Battery support tray
  - Wheel arches
- Plastic components for bus bodyworks
  - Emergency exit hammers
  - Window stops
  - Bus doorhandles
  - Door guides
  - Bus holding bar attachments
  - Bus stop buttons
  - Emergency warning triangles

Portfolio for other industries
- Plastic injection services for all industries

Key strengths
- ISO 9001: 2015

Main clients

Certifications
- ISO 9001: 2015
Company specialized in brand design, founded in 1984, with a production area of 2,400 m² where it manufactures plastic emblems, decals, hubcaps, stickers, banners, among others.

- www.mazdel.com
- NIT. 830143020-2
- Calle 5A # 19A - 36
- Bogota, Cundinamarca

### Automotive industry portfolio
- Plastic emblems
- Hubcaps
- Decals

### Portfolio for other industries
- Advertising announcements
- Faucets finishes
- Home appliances emblems

### Equipment
- 90 to 160 T injection molding machines
- Chrome-plating plant for ABS plastic parts with a capacity of 180,000 dm²
- UV printing and cutting plotter
- Screen printing process
- Machines for resin domed applications
- Ecodom process for automotive components and fabrics
- Kromex process
- Punching presses
- Laser cutting machines
- Polyurethane, polyester and enamel paint process

### Development capabilities
- Development and manufacturing of injection molds
- Computational tools
  - Mastercam by CNC software
  - SOLIDWORKS by Dassault Systèmes
  - Autodesk AutoCAD
  - Adobe Suite
  - CorelDRAW

### Laboratory capabilities
- Functional testing
- Longitudinal analysis
Company founded in 2002 with a total area of 3,300 m², dedicated to the manufacturing of seats for passenger transport, conversion of vans, as well as smart technology integration and research, and design and development of electronic circuits for the automotive sector.

- www.metgroupsas.com
- NIT. 816004942-1
- km 1.4 Via Cerritos - Pereira
- Pereira, Risaralda

Automotive industry portfolio
- Seats
- Bus destination signs
- Power plants
- Van-type vehicles conversion
- Smart technology systems
- Sound amplifiers

Equipment
- YML bender
- Robotic welding system with Panasonic TM1800 welding robot
- Pick-and-place machine

Development capabilities
- Capability to develop electronic circuits and their assembly
- Capability to execute any kind of conversion to van-type vehicles for up to 16 passengers
- Capability to develop metal mechanical products with certified welding by the American Welding Society (AWS)
Company established in 1987. In its 720 m² plant the business is dedicated to the design, production, manufacturing and marketing of components for the automotive and telecommunications industries. It also provides installations services for civil and industrial engineering projects. It has high-tech equipment for the manufacturing and processing of different metals.

Main clients

Metal Servicios S.A.S.

Sales per industry: Automotive 90%, Telecommunications 10%

Type of company: Aftermarket, TIER 1

Number of employees: 21

Automotive industry portfolio
- Bus handrail fixing brackets
- Commercial vehicle CNG tank brackets
- Bus luggage storage side-door mechanisms
- Release mechanisms
  - Emergency windows
  - Skylights
- Windshield wipers mechanisms
- Bus holding bars
  - Encapsulated
  - Stainless steel
  - Powder coating
- Bus door opening systems
  - Brackets and guides
  - Ball joints
  - Side door closing mechanisms

Equipment
- CNC bending machine for up to 3 m in length and 5/16” material thickness
- CN cutting machine for up to 3 m in length and 5/16” material thickness

Portfolio for other industries
- Electric grid lines hardware
- Satellite TV amplifier fastening hardware
- Metallic structures for construction works

Equipment
- CNC lathe of 480 mm, up to 300 mm diameter and 300 mm length
- Parallel lathes
- Rotary lathes
- Milling machines
- Punching machine of up to 55 T
- Notching machine for up to caliber 14
- Welding
  - MIG
  - TIG
  - Shielded metal arc
- Powder coating

Development capabilities
- Computer Aided Design (CAD)
  - AutoCAD by Autodesk

Key strength

Type of company: Aftermarket

Number of employees: 21

Sales per industry: Automotive 90%, Telecommunications 10%
Company founded in 2012 that offers products through the metal transformation processes with the highest quality standards. In its 300 m² production plant, it offers high efficiency and precision die-punching and die-cutting processes, as well as custom developments for drilling and threading processes according to specific requirements.

- www.metalmind.com.co
- NIT: 900576927-9
- Calle 10A # 67 - 20
- Bogota, Cundinamarca

### Type of company: TIER 3
### Number of employees: 12
### Sales per industry: - Electrical 70% - Security 20% - Decoration 5% - Other industries 5%

#### Equipment
- Punching presses
  - Amada Apelio
  - Amada Vipros
  - Amada Orto
- 10 to 70 T capacity die-cutting presses
- Laser cutting services
- Welding
- Assembly
- Drilling and threading
- Machining centers

#### Development capabilities
- Development capabilities for new product lines
- Engineering and innovation in processes
- Technical support for new products development
- Computer Aided Design (CAD):
  - AutoCAD by Autodesk
  - SOLIDWORKS by Dassault Systèmes

### Automotive industry portfolio
- Internal small metal parts for vehicles

### Portfolio for other industries
- Small metal parts with die-cutting
- Drilling
- Punching and tapping process

### Key strengths
- Automotive industry portfolio
- Portfolio for other industries
- Equipment
- Development capabilities
Mind S.A.S.

Metalmechanical sector company founded in 1990, with a 1,300 m² production plant, dedicated to providing quality services in the areas of cutting, bending and sheet metal bending. The company also integrated other processes such as drilling, CNC punching, electric and spot welding, MIG and TIG.

Main clients

- www.metalmindsa.com
- NIT: 900058688-8
- Avenida de las Americas calle 20 # 39 - 35
- Bogota, Cundinamarca

Automotive industry portfolio

- Industrial material handling carts
- Paint coating maintenance

Portfolio for other industries

- Commercial line
  - Metal products and accessories for commercial use and/or end customers
- Industrial line
  - Support products for industrial and manufacturing activities

Equipment

- Shear cutting machines with capacity of 3/8” in thickness
- 80 T CNC folding machines with capacity of metal sheet of up to 1/4” in thickness
- 160 T hydraulic folding machine with capacity for metal sheet of up to 3/8” in thickness
- CNC punching machines for up to 1/8” in thickness
- Radial drill
- Multiple shear cutting machine
- Roller machine
- MIG, TIG, coated and spot welding equipment

Development capabilities

- Special developments
- Products and solutions costumized to meet specific project requirements
- Development process aided by CAx tools
- Computer Aided Design (CAD)
  - Solid Edge by Siemens
  - Autodesk Inventor
- Nondestructive testing
  - Dye penetrant inspection
  - Certified welding equipment

Laboratory capabilities

- Dye penetrant inspection
- Certified welding equipment

Type of company: TIER 1
Number of employees: 23
Sales per industry: · Automotive 22% · Other industries 78%

Key strength

Mind S.A.S.
Company founded in 2004 with a total area of 800 m². It is dedicated to the production of technical products, thermoplastics, rubbers and other materials.

- www.moldesymecanizados.com
- NIT. 811046226-8
- Carrera 64 B # 75 - 34
- Medellin, Antioquia

### Automotive Industry Portfolio
- Fenders
- Chain guards
- License plate holders
- Motorcycle rubber dampers
- USB Data Power chargers for motorcycles

### Portfolio for Other Industries
- Housings for electric components
- Beauty industry products
- Combs
- Ink mixers
- Toe separators

### Equipment
- 250 T injection molding machines
- Hydraulic presses for compression molding
- Milling machines
- Lathe
- Electrical discharge machine

#### Development Capabilities
- Custom product design
- Software:
  - Creo Elements/Pro by PTC Corporation
  - Stratasys 3D professional printer

### Company Information
- Type of company: Aftermarket · Tier 1
- Number of employees: 25
- International presence: Mexico
- Sales per industry: Automotive 95% · Other industries 5%

### Key Strength

### Main Clients
- Moldes y Mecanizados S.A.S.
Company founded in 1991, with a total area of 750 m². It is specialized in the design, development, manufacturing and marketing of metal fittings and aluminium accessories for motorcycles.

- www.obr.com.co
- Carrera 39 # 20 - 256
- NIT. 900339129-2
- Medellín, Antioquia

Automotive industry portfolio
- Grills
- Motorcycle crash bars
- Motorcycle side luggage racks
- Motorcycle side and center stands
- Handlebars
- Aluminium chain guards
- Aluminium motor protector

Equipment
- CNC vertical machining centers with 1,000 x 500 mm table
- CNC lathes for up to 2” diameter
- 5 punching presses with up to 80 T capacity
- Tube bending machine (up to 1 1/4” diameter)
- MIG welding
- Laser engraving

Development capabilities
- Computer Aided Design (CAD)
  - SOLIDWORKS by Dassault Systèmes
  - Mastercam by CNC
- Custom design service

Laboratory capabilities
- Micrometer screw gauges
- Altimeters
- Inclinometers
- Goniometers

Key strengths
- Finished product
- Finished product
- Production floor

Type of company: Aftermarket · TIER 1
Number of employees: 22
International presence: · Costa Rica · Chile · Honduras · Peru · Guatemala · Ecuador
Sales per industry: Automotive 100%
Company founded in 2015 that develops electronic systems for the automotive industry, seeking to provide intelligence, connectivity and security for the different products of the sector. It has a total area of 100 m², used for the assembly with SMT electronics.

- www.mowin-tech.com
- Carrera 17 # 16 B - 09, LC 8
- Pereira, Risaralda

<table>
<thead>
<tr>
<th>Type of company:</th>
<th>TIER 1 for bus body manufacturer · TIER 2</th>
</tr>
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<tbody>
<tr>
<td>Number of employees:</td>
<td>12</td>
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<tr>
<td>International presence:</td>
<td>Brazil · Mexico · Argentina</td>
</tr>
<tr>
<td>Sales per industry:</td>
<td>Automotive 90% · Other industries 10%</td>
</tr>
</tbody>
</table>

### Key strengths
- Type of company: · TIER 1 for bus body manufacturer · TIER 2
- Number of employees: 12
- International presence: Brazil · Mexico · Argentina
- Sales per industry: Automotive 90% · Other industries 10%

#### Automotive industry portfolio
- Multiplex systems for control, protection and diagnosis in bodyworks
- Air conditioning, heating and refrigeration controllers
- Itinerary or destination signs (RGB and Mono type LED message panels)
- Audio systems (amplification, selection, distribution and reproduction)
- Next stop announcement system (automatic with GPS)
- Monitoring devices via internet
- GPS electronic tachograph
- Windshield defogger, ventilation with and without heating
- GPS speedometer
- EPI - Passenger Information Panel
- Battery monitor
- Voltage converters 24 V / 12 V
- Anti-Crushing Device (ACD)
- LED lamps

#### Portfolio for other industries
- Electronic control systems for elevators
- Electronic controller for commercial and industrial refrigerators

#### Equipment
- SMT stencil printer machine
- SMD pick & place automatic machine (10,000 pcs/h)
- Reflow oven with infrared LED technology

#### Development capabilities
- Design and manufacturing of IoT systems
- Design and manufacturing of custom electronic systems
- Design and manufacturing of electronic hardware
- Design of integral technological solutions (Hardware, Firmware, WEB and Mobile Software)
- Update and modernization of electronic systems
- Advice and technical support

#### Main clients
- Mowin Technologies S.A.S.
Company created in 1970 with experience in design, manufacturing, and marketing of safety products and signaling for cargo and passenger vehicles, such as mirrors, lamps, plastic accessories, metal accessories, wheels and casters.

- www.multipartes.com
- Carrera 2 # 21 - 84
- Cali, Valle del Cauca

Type of company: · Aftermarket · TIER 1
Number of employees: 360
International presence: · Nicaragua · Honduras · Panama · Guatemala · El Salvador · Costa Rica

Main clients
- ISO 9001: 2015
- NTC 5206: 2009
- NTC 4901: 2016

Características
- ISO 9001: 2015
- NTC 5206: 2009
- NTC 4901: 2016

Automotive industry portfolio
- Internal and external rear-view mirrors
- Lamps
- Stop lights (brake lights)
- Signal lights (turn signals or blinkers)
- Reversing (back up) lights
- Registration plate lamp
- Position markers
- Reflective lenses (for cars and motorcycles)
- Skylights
- Markers
- Retroreflective
- Automotive industry accessories
- Mudflaps
- Internal fixing brackets for buses
- Handles
- Public transportation vehicle seats

Portfolio for other industries
- Wheels and casters
- Industrial cooling
- Furniture
- Construction wheelbarrows

Equipment
- Electrolytic finishing process
  - Plastic chrome plating plant
  - Metal chrome plating plant

Development capabilities
- Design of dies and molds
- Computer Aided Design
  - ECAD: Proteus Design Suite by Labcenter Electronics
  - CAD: Autodesk PowerShape
  - CAE: Autodesk Moldflow
  - CAM: Autodesk PowerMILL

Laboratory capabilities
- Quality control laboratory
- Metrology laboratory
- Pressure calibration: vacuum
- Dimensional analysis: longitudinal
- Functional testing
  - Leak test
  - Luminosity test
  - Warping test
  - Vibration test
Company founded in 1984, dedicated to the manufacturing of automotive metal braided cables, polyurethane bushings and brake hoses. It counts with an area of 6,000 m² and more than 5,000 SKU, being one of the most complete portfolios in Latin America.

- www.cablesnavca.com
- km.22 Autopista Norte via Tocancipa
- Zona Industrial Canavita - Complejo Industrial Navcar
- Tocancipa, Cundinamarca
- NIT. 860517948-7
- km.22 Autopista Norte via Tocancipa
- Zona Industrial Canavita - Complejo Industrial Navcar
- Tocancipa, Cundinamarca

Main clients

Fanalca

Automotive industry portfolio
- Automotive metal braided cables
- Polyurethane bushings
- Brake hoses

Portfolio for other industries
- Steel wires
- Nylon webbing straps
- Industrial accessories
- Pet products

Development capabilities
- Design and manufacturing of molds
- Computer Aided Design (CAD)
  - SOLIDWORKS by Dassault Systèmes
  - AutoCAD by Autodesk

Equipment
- Plastic injection
- Molding machines
- Punching presses CNC lathes
- Electrical discharge machines
- Extrusion machines
- Laser cutting machine

Laboratory capabilities
- Laboratory for
  - Destructive testing
  - Efficiency testing
  - Tensile testing

Certifications
- ISO 9001: 2015
Company founded in 2000, dedicated to the design, development and manufacturing of racing cars and industrial parts in general. It has a vast experience in automotive and kart racing, and participated and claimed victories with its own racing team name in events in Colombia and the United States. Their vehicles hold various records in racing circuits in Colombia, USA, and Jamaica.

- www.nikoracingteam.com
- NIT. 830071339-6
- Calle 16A #16A - 79
- Bogota, Cundinamarca

Automotive industry portfolio
- Brake rotor hats
- Brake uprights
- Gearbox covers
- Brake calipers
- Carter
- Pistons
- Gears
- Suspension control arms
- Rocker arms
- Connectors
- Safety seals
- Customized metal mechanical automotive and motorcycles components

Portfolio for other industries
- Specialized custom made metal mechanical components

Equipment
- Mazak CNC 3-axis machining center with 1,120 x 410 x 510 mm work area
- Tube bending machines
- CNC lathes with a capacity of maximum 250 mm in diameter and up to 900 mm in length

Development capabilities
- Reverse Engineering
- Finite Element Analysis (FEA)
- CNC programming
- Dyno engine setup
- Software for computer development
  - Mastercam by CNC
  - Inventor by Autodesk
  - Alias by Autodesk
  - AutoCAD by Autodesk
  - Fusion360 by Autodesk

Laboratory capabilities
- Functional tests
- Dimensional analysis

Type of company: OEM
Number of employees: 6
International presence: United States · Jamaica
Sales per industry: Automotive 100%
Metalworking company founded in 1978, dedicated to the mold injection and design of plastic products and the development of molds and components made by metal mechanical processes. It designs and develops new products involving state-of-the-art technology and high-quality standards.

- www.normarh.com
- NIT: 894088623-0
- Avenida 30 de Agosto # 37 - 65
- Pereira, Risaralda

Type of company: TIER 1
Number of employees: 165
International presence: United States, Canada, Mexico, Costa Rica, Dominican Republic
Sales per industry: Automotive 10%, Security 30%, Music 20%, Other industries 40%

Automotive industry portfolio
- Fender
- Chain guards
- Speaker grill
- Car vent grill
- Motorcycle fuel filters

Portfolio for other industries
- Safety seals for water, energy and gas meters
- Plastic accessories for curtains and blinds
- Record player needles
- Sharpeners, retractable click eraser pens and flutes

Equipment
- Metal mechanical area machinery
  - CNC machining center
  - CNC lathe
  - Lathe
  - Penetration electrical discharge machining
  - Grinding machines
  - 1 to 20 T punching presses
- Injection area machinery
  - Plastic injection machines with a clamping pressure of 10 to 320 T (18 machines)
- Measuring equipment
  - Profile projectors with magnification of 10X-20X-100X
  - Microscopes with digital head
- Marking equipment
  - Laser marker
  - Hot-stamp marker
- 3D printing

Laboratory capabilities
- Electrical testing equipment: oscilloscopes
- Dimensional verification equipment
- Hardness measurement equipment
- 500 N dynamometer
- Impact pendulum (for plastic products testing)

Development capabilities
- Product design
- Design and manufacture of injection molds
- Reverse engineering process
- Software
  - SOLIDWORKS by Dassault Systèmes (premium and standard)
  - CNC MasterCam
  - Rhinoceros 3D by Robert McNeel & Associates

Certifications
- ISO 9001:2015
- BASC

Main clients
- ISO 9001: 2015
- BASC

NORMARH S.A.S.

1. Design process
2. Manufacturing process
3. Profile projector
4. Machining process
5. Erosion process of steel plates

1. Design process
2. Manufacturing process
3. Profile projector
4. Machining process
5. Erosion process of steel plates
Company founded in 1994. It has a plant area of 1,000 m² and is dedicated to the manufacture and marketing of brakes and suspension components for light vehicles. It also provides manufacturing services with excellent quality and durability.

- www.nprepuestos.com.co
- NIT. 900460756-7
- Carrera 72H # 39N - 22 sur
- Bogota, Cundinamarca

### Type of company: Aftermarket

- Number of employees: 38
- International presence: Ecuador, Honduras, Bolivia
- Sales per industry: Automotive 100%

### Automotive industry portfolio

- Caliper kit
- Brake shims
- Brake calibration
- Brake pads
- Brake bands
- Brake vacuum servos
- Pistons
- Control arm pins
- Sway bars end links

### Equipment

- CNC
- Systematized lathes
- Parallel lathes
- 60 T punch presses
- 100 T punch presses
- Grinding machines
- Penetration electrical discharge machining
- Wire electrical discharge machining
- Vulcanising machine
- Milling machines
- Electric induction furnace
- Induction furnace

### Laboratory capabilities

- Functional testing
  - Pressure
  - Assembly
- Dimensional analysis
  - Longitudinal

### Certification

- ISO 9001: 2015
- Resolution 4983

### Development capabilities

- Die mold design and development

### Key strength

- Computer Aided Design (CAD)
  - Solid Edge by Siemens
  - SOLIDWORKS by Dassault Systèmes
- Computer Aided Manufacturing (CAM)
  - Mastercam by CNC software
Company founded in 2005 with a total area of 4,500 m² dedicated to the manufacturing of state-of-the-art armored glass for applications in the automotive and architectural industries, focused on customer service and sustainable growth.

Main Clients
- www.optimaballistic.com
- NIT. 900888066-5
- km 8 Via Barranquilla - Tubara Zona Franca La Cayena Mz K Lote int 45
- Barranquilla, Atlantico

Certifications
- ISO 9001: 2015

Automotive industry portfolio
- Laminated safety bulletproof glass

Portfolio for other industries
- Laminated safety bulletproof glass for architectural applications

Equipment
- 2D cutting machine CAM
- Chemical strengthening of glass
- Bending oven
- Autoclave

Development capabilities
- Computer Aided Design (CAD)
- 3D modulation
- Design and manufacture of 3D molds
- 3D-2D development
- Integrated corporate software

Laboratory capabilities
- Peel tests
- Resistance tests to chemical agents
- Ballistic resistance tests

Key strengths
1. 3D polishing
2. 2D glass polishing
3. CNC cutting
4. High quality product
5. 2D glass polishing

 OPTIMA BALLISTIC GLASS COLOMBIA S.A.

Type of company: Aftermarket
Number of employees: 123
International presence: North America, Latin America and the Caribbean, Europe, South Africa, Philippines
Sales per industry: Automotive 95%, Construction 5%

Automotive industry portfolio
- Laminated safety bulletproof glass

Portfolio for other industries
- Laminated safety bulletproof glass for architectural applications

Equipment
- 2D cutting machine CAM
- Chemical strengthening of glass
- Bending oven
- Autoclave

Development capabilities
- Computer Aided Design (CAD)
- 3D modulation
- Design and manufacture of 3D molds
- 3D-2D development
- Integrated corporate software

Laboratory capabilities
- Peel tests
- Resistance tests to chemical agents
- Ballistic resistance tests

Key strengths
1. 3D polishing
2. 2D glass polishing
3. CNC cutting
4. High quality product
5. 2D glass polishing

OPTIMA BALLISTIC GLASS COLOMBIA S.A.

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- NIT. 900888066-5
- km 8 Via Barranquilla - Tubara Zona Franca La Cayena Mz K Lote int 45
- Barranquilla, Atlantico

Certifications
- ISO 9001: 2015

Automotive industry portfolio
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- NIT. 900888066-5
- km 8 Via Barranquilla - Tubara Zona Franca La Cayena Mz K Lote int 45
- Barranquilla, Atlantico

Certifications
- ISO 9001: 2015

Automotive industry portfolio
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Portfolio for other industries
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- 3D modulation
- Design and manufacture of 3D molds
- 3D-2D development
- Integrated corporate software

Laboratory capabilities
- Peel tests
- Resistance tests to chemical agents
- Ballistic resistance tests

Key strengths
1. 3D polishing
2. 2D glass polishing
3. CNC cutting
4. High quality product
5. 2D glass polishing
Company founded in 1999, dedicated to the manufacturing of motorcycle components. It has a total area of 800 m², where it manufactures brake pads and bands for motorcycles and ATVs.

- www.osaka.com.co
- NIT: 89022876-1
- Carrera 48C # 100 Sur - 72
- La Estrella, Antioquia

**Automotive industry portfolio**
- Motorcycle brake pads
- Motorcycle brake bands
- Clutch and brake handle levers

**Equipment**
- Hydraulic presses with 70 to 90 T capacity
- Gas ovens with a capacity of up to 600 bands per hour
- Grinding machines
- Sandblasters

**Development capabilities**
- Reverse engineering
- Aftermarket brake component development
- Research and development of new friction materials

**Laboratory capabilities**
- Dimensional analysis

**Key strengths**

- Product in process
- Production floor
- Brake pad

**Type of company:** Aftermarket
**Number of employees:** 85
**International presence:** Mexico - Costa Rica - Ecuador - Chile
**Sales per industry:** Automotive 100%
Company founded in 2007, dedicated to providing engineering and management solutions, development and production of auto parts and specialized processes of painting, blasting, sheet folding and pipe bending. It has a total area of 2,600 m² and highly qualified personnel to add value to each product.

- www.pint-upartes.com
- NIT: 900101528-3
- Conjunto Empresarial Eje Nexos, Cra 2 Norte # 17 - 97 Bodega 1
- Dosquebradas, Risaralda

Lab: 1. Production floor, injection molding machine + storehouse
2. Production line, liquid paint continuous line
3. Production processes measurements
4. Production floor, injection molding machine + storehouse
5. Part manufacturing

Main Clients

SUZUKI Fanalca GUSCAR

- Automotive 70%
- Home appliances 20%
- Other industries 10%

Laboratory capabilities
- Welding macro-examination
- Dye penetrant inspection
- Paint scrape adhesion testing
- Solvent resistance rub test
- Paint hardness testing

Equipment
- Exhausts line
- Liquid painting line
- Powder coating line
- CNC sheet metal bending machine
- CNC pipe bending machine

Development capabilities
- Project management, design of production processes and tooling
- Prototypes and component validation for mass production
Leading company in the design, manufacturing and marketing of plastic packaging made in its 3,400 m² production plant through PET preform injection, blowing and injection stretch blow molding (ISBM) processes. The firm has been present in the domestic market since 1988, offering packaging solutions to all industries.

**Main clients**

- Dust seals
- Cube lids
- Inserts
- Brake fluid containers

**Portfolio for other industries**

- Containers for lubricants
- Containers for toiletries and cosmetics
- Container caps

**Equipment**

- Blow molding machines for polyolefins and PVC with 2 to 7 L capacity
- Double station blow molding machines for polyolefins with 2 L capacity
- Blow molding machines for polyolefins with 10 L capacity
- Double station blow molding machines for polyolefins with 5 L capacity
- Double station blow molding machines for double walled polyolefins (70% - 30%) with 5 L capacity
- Injection molding machines with 120 to 150 T clamping force

**Development capabilities**

- Molds and tooling design
- Computer Aided Design (CAD)
  - Solid Edge by Siemens

**Laboratory capabilities**

- Tests:
  - Bottleneck and container dimensional analysis
  - Cap adjustment (torque and breakage)
  - Volume-based impact
  - Overflow volume
  - Water tightness and/or slow leak
  - Static charging
  - Visual appearance
  - Oven induced accelerated aging

**Key strength**

- Mold manufacturing
- Strategic alliances with qualified workshops and an internal metal mechanical workshop

**Certifications**

- ISO 9001: 2015
Company founded in 1959 as a family business, specialized in injection, blowing and injecting blowing processes. It has more than 120 machines distributed between its plants in Sabaneta (14,000 m²) and Manizales (5,000 m²).

- www.plasticostruher.com
- NIT. 890907406-1
- Calle 67 Sur # 48 B - 95
- Sabaneta, Antioquia

Main clients

- RENAULT
- mabe
- auteco
- SUZUKI
- Whirlpool
- Haceb

Certifications
- ISO 9001: 2015
- IATF 16949: 2016

Automotive industry portfolio
- Interior trims
- Door handles
- Door handle inserts
- Bumper inserts
- Ventilation ducts
- Air vents

Portfolio for other industries
- Caps
- HDPE, Polypropylene for line (PP) and PET containers with 17 to 20,000 cm³ capacities

Equipment
- Blow molding injection machines (50 to 20,000 cm³)
- Injection molding machines (80 to 2,000 T)
- PET injection blow molding machines with 3 to 10 cavities

Development capabilities
- Design of blow and injection molds using CAD-CAM
- Creo Parametric by PTC Corporation

Laboratory capabilities
- Functional tests and dimensional analyses based on specific client requirements

Type of company: TIER 1
Number of employees: 800
Sales per industry: Industrial components (household appliances, automotive) 50% - Packaging 50%

Key strength
- 3. Motorcycle parts
- 4. Visual inspection
- 5. Verification on jigs
- 6. Standard process

Certifications
- ISO 9001: 2015
- IATF 16949: 2016
Company founded in 1970, dedicated to the design, manufacturing, storage and marketing of chemicals for the automotive, industrial and household sectors. It has a total area of 2,000 m² divided in 2 plants located in Rionegro, Antioquia.

- www.polikem.com.co
- NIT. 890928929-1
- Centro Empresarial Karga Fase II, Bodega 122 - 127
- Rionegro, Antioquia

Main clients

- INCOLMOTOS
- YAMAHA
- KIA
- HOCHEB
- AUTOECO
- ZEUS
- RENAULT

Portfolio for other industries

- Non-acid, non-corrosive, biodegradable product for cement-concrete residues removal from concrete mixers, silos, pumps, tools and all kinds of equipment and surfaces
- Rust removers
- Corrosion protectors
- Treatments for coolant waters
- Cleaners, disinfectants and odor removers for air conditioning systems
- Internal and external engine cleaners
- Protectors, radiator cleaners
- Floor cleaners and degreasers
- Lubricants, water displacing compounds
- Cleaners for electric and electronic equipment

Equipment

- PRFV mixers with a capacity of 2,500 to 5,000 L
- Stainless steel mixers with a capacity of 60 to 800 L
- 2 stainless steel mixers with cooling system and a capacity of 3,000 L
- Stainless dispenser/homogenizer with a capacity of 400 L
- Stainless steel industrial heating pot with a capacity of 60 L
- 2 deionizers with a capacity of 600 L/hour

Development capabilities

- Development of chemical products for the automotive industry (based on APQP) as well as for any other industry

Laboratory capabilities

- Testing laboratory
  - Density tests
  - Dynamic and kinematic viscosity tests
  - Karl Fisher titration
  - Potentiometric titrator acid-base

Certifications

- ISO 9001: 2015
- ISO 14001: 2015
- Ecovadis
- IATF 16949: 2016
- OHSAS 18001: 2007

Sales per industry:
- Automotive OEM 35%
- Automotive aftermarket 55%
- Household 5%
- Other industries 5%

Key strengths

- ISO 9001: 2015
- IATF 16949: 2016
- ISO 14001: 2015
- OHSAS 18001: 2007
- Ecovadis
Company founded in 1979, dedicated to the manufacture of metal components for the automotive industry and industrial air filtration systems. It has a total area of 3,200 m² production area where, through a wide range of machinery with state-of-the-art technology, services are provided to the industry.

- www.pramec.co
- NIT. 86056785-9
- Calle 17 bis # 126A - 70 ints 4 y 5
- Bogota, Cundinamarca

Automotive industry portfolio
- Buses
  - Bodywork subassembly
  - Doors
- Trays
- Luggage compartments
- Handrail
- Metallic grids
- Brackets and supports
- Chassis components
- Motorcycles
  - Cargo trays
  - Handlебars
- Axles
- Center stands
- Bushings
- Automotive
  - Safety mounts
  - Battery frame

Portfolio for other industries
- Industrial air filtration system
- Storage cabinets
- Light storage racks and components
- Services
  - Sheet metal laser cutting
  - Tube laser cutting
  - CNC lathe
  - Metal punching
  - Metal bending
  - Welding
  - Painting

Development capabilities
- Computer Aided Design (CAD)
  - AutoCAD by Autodesk
- SOLIDWORKS by Dassault Systèmes

Equipment
- 3,05 x 1,5 m sheet metal laser cutter with capacity for up to 20 mm in thickness for carbon steels, 12 mm in thickness for stainless steels and 8 mm in thickness for aluminum
- Tube laser cutter with maximum diameter capacity of 150 mm for carbon steel profiles of up to 6 mm in thickness
- Sheet metal punching machine for dimensions of up to 2.5 x 1.25 m and up to 6 mm in thickness
- Sheet metal bending machines for dimensions of up to 3 mm in length and 12 mm in thickness
- CNC lathes
- Machining center
- Tube bending machine for up to 38.1 mm diameter and caliber 16
- Punching presses with up to 90 T capacity
- Hydraulic presses with up to 350 T capacity
- Paint booth
  - Welding
    - Mig
    - TIG
  - Spot
Company founded in 1996, inheriting the technical knowledge in metallurgy from the Danish group Paul Bengsøe & Son. It has a 6,000 m² production area with more than 50 years of providing specialized solutions of non-ferrous metal alloys for the national and international industry.

- www.propulsora.com.co
- NIT: 817000717-6
- Parque Industrial y Comercial del Cauca, Etapa 3
- Guachene, Cauca

Main Clients

Certifications

- ISO 9001: 2015

Type of company: TIER 2
Number of employees: 53
International presence: Ecuador · Panama
Sales per industry: Automotive 5% · Naval 3% · Lighting and industrial 45% · Other industries 47%

Automotive industry portfolio
- Aluminum-based alloys
- Zinc-based alloys
- Copper-based alloys
- Tin-based alloys
- Solder

Portfolio for other industries
- Lead sheet for radiation shielding
- Metal for jewelry (pewter)
- Bearing metal (babbit)
- Copper alloys (bronze and brass)

Development capabilities
- Custom made alloys
- Gravity dye casting mold design for sacrificial anode cathodic protection
- Computer Aided Design (CAD) - SOLIDWORKS by Dassault Systèmes

Laboratory capabilities
- Optical emissions spectrometers for non-ferrous metal analysis
- Non-ferrous alloys volumetric analysis

Equipment
- Tilting reverberatory furnace with 3.5 to 7 T capacity
- Crucible furnace with 0.1 to 3.5 T capacity
- Tilting rotary furnace with 1 m³ capacity
- Lead rolling mill for 25 mm to 0.5 mm material thickness
- 250 T extrusion press
- Wire drawing machine
- Spooling machine
- Slag recycling mill machine
- Heat treatment equipment
- Vertical casting tables for aluminium plates
- Hydraulic gravity dye casting machine

Key strength

Main Clients

Certifications

- ISO 9001: 2015
PSTC S.A.- Productos y Sellantes Técnicos de Colombia S.A.
Company founded in 1973, dedicated to the manufacturing and distribution of sealants, anticorrosive waxes and sound deadeners. It has a total area of 12,000 m², where it serves the automotive industry and other industrial sectors. Since 2010, it has a technological alliance with EFTEC, one of the leading global automotive sealant producers.

- www.pstc.com.co
- NIT. 890915791-4
- Carrera 50 # 98 Sur - 103
- La Estrella, Antioquia

Type of company: TIER 1
Number of employees: 45
International presence: Ecuador
Sales per industry: Automotive 100%

Automotive industry portfolio
- PVC sealants
  - Sheet joining
  - Antiflutter
  - Under-body coating
- Anti-corrosive waxes
- Hot-melt adhering soundproofing sheets
- Gasket rubber based sealant

Portfolio for other industries
- Filling caulk
- Acrylic and asphaltic waterproofers
- Sealants for window and mirror joints

Equipment
- Mixers
- Calender (roll)
- Extrusion press machines
- Agitator system
- Filter pumps

Development capabilities
- Reverse engineering
- Development of sealants for the industry in general
- Development and / or masila of waterproofing, stucco, paints and joint putties for the construction industry

Laboratory capabilities
- Universal machine for mechanical testing
- Rotational rheometer
- Strength and stress tests up to 5 kN load
- Physical-chemical tests
- Automotive sealant application tests

Certifications
- ISO 9001: 2015
- BIQS: GM
- IATF 16949: 2016
- ISO 14001: 2015
- OHSAS 18001: 2007

Main Clients
- ISO 9001: 2015
- IATF 16949: 2016
- BIQS: GM

2. Sealings production plant
3. Sound deadeners production plant
4. Mixers
5. Laminating machine

Key strength
- 3. Sound deadeners' production plant
- 4. Mixers
- 5. Laminating machine

Main Clients
- ISO 9001: 2015
- IATF 16949: 2016
- BIQS: GM

2. Sealings production plant
3. Sound deadeners production plant
4. Mixers
5. Laminating machine

Key strength
- 3. Sound deadeners’ production plant
- 4. Mixers
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Main Clients
- ISO 9001: 2015
- IATF 16949: 2016
- BIQS: GM

2. Sealings production plant
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Key strength
- 3. Sound deadeners’ production plant
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Main Clients
- ISO 9001: 2015
- IATF 16949: 2016
- BIQS: GM

2. Sealings production plant
3. Sound deadeners production plant
4. Mixers
5. Laminating machine

Key strength
- 3. Sound deadeners’ production plant
- 4. Mixers
- 5. Laminating machine
Company founded in 1991 with the objective of providing metallic parts coating for the automotive, electrical and petroleum industries, specializing in zinc. It has a productive area of 420 m² where it performs, according to the market needs, tinning, silver, zinc plating, copper plating, electrostatic and organometallic painting services.

Main clients

3. Polishing + sanding line, surface finish
4. Tinning line, galvanized, silver
5. Silver line

Automotive industry portfolio

- Zinc coating service
- Organometallic service (geomet)
- Phosphate service
- Powder coating

Portfolio for other industries

- Tin coating
- Silver coating
- Copper coating

Equipment

- Zinc drum line with 1 T/day production capacity
- Tin drum line with 1 T/day production capacity
- Static zinc plating line with production capacity of 5,000 units per day
- Static tin plating line with production capacity of 2,000 units per day
- Silver plating line with production capacity of 1 T per day
- Powder coating line with furnace capacity of 29 m³
- Geomet line with production capacity of 500 kg per day

Development capabilities

- Development capabilities for new product lines
- Engineering and innovation in processes

Laboratory capabilities

- Salt spray chamber with 3 m³ capacity
- Fischerscope x-ray spectrometer for measuring material thickness and purity
Company founded in 1962, dedicated to the manufacturing and marketing of mechanical suspension system components, with a production capacity of 700 T per month in leaf springs, U-bolts and sugarcane harvester blades.

- www.organizacionhercules.com
- NIT. 890307671-0
- Carrera 7 N # 52 N - 167
- Cali, Valle del Cauca

Type of company: Aftermarket
Number of employees: 300
International presence: United States, Costa Rica, Dominican Republic
El Salvador, Ecuador, Chile, Peru
Sales per industry: Automotive 100%

Automotive industry portfolio
- Leaf springs
- U-bolts

Portfolio for other industries
- Cutting blades for sugarcane harvesters
- Discs for sugarcane harvesters

Equipment
- Heat treatment furnace (quenching and tempering)
- Hot forming
- Cold forming
- Shear cutting machine
- Shot peening machines
- Powder coating

Development capabilities
- Engineering department for the development of new products with virtual simulation, mechanical testing and testing for leaf springs.
- Computer Aided Design (CAD)
  - Autodesk Inventor

Laboratory capabilities
- Fatigue testing machine
- Load testing
- Metallography laboratory
- El Salvador, Ecuador, Chile, Peru

Key strengths
- ISO 9001: 2015
- DECRETO 1072
- OEA

Main clients
Riduco S.A.

Company founded in 1969, leader in plastic transformation (injection molding and extrusion). Industrial customers in sectors such as automotive, motorcycle components, home appliances, food, beverages, hygiene and personal care, agricultural industry and logistics products, amongst others.

• www.riduco.com
• NIT. 890801451-5
• Carrera 32 # 107 - 17 La Enea
• Manizales, Caldas

Type of company: TIER 1             Number of employees: 450             International presence: · Mexico · Brazil · …

Sales per industry: · Automotive 57% · Home appliances 11% · Food 7% · Hygiene and personal care 11% · Industrial 14%  

Automotive industry portfolio
• Exterior: front and rear bumpers, hood grills, lower grills and cowl grills, wheel arches, front and rear rockers, bumper absorber, bumper guides, bumper inserts
• Interior: instrument panels, door trim panels, trunk and liftgate trim, dashboards A, B and C pillar trim (lower and upper)
• Motorcycle components: bodyworks, rear and front mudguards, chain covers, side covers, tails, reflectors, lenses and bases for headlamps, taillamps and signal lamps

Portfolio for other industries
• Coffee cup lids
• Flip top cup lids and dispensers
• Home appliances components (washing and cooling)
• Export basket containers for the agricultural industry
• Plastic pallets
• Bubble wraps
• Extruded slip sheets

Equipment
• Injection molding machines with 1 to 18 kg injection capacity and 7 to 4,000 T clamping pressure
• 2-color and/or materials injection mold machine
• Injection systems: sequential, gas-assisted and high pressure air
• In Mold Labeling (IML)
• 3- to 6-axis robot-assisted parts removal and assembly
• Bridge crane systems with a load capacity from 3 to 50 T
• Feeding of material by vacuum system, gravimetric feeders and dispensers

Development capabilities
• Laser welding, MIG, TIG
• Electrical discharge machining
• Heat treatments
• Ultrasound polishing
• Immersion chemical graining
• Manufacturing workshop, for molds modification and maintenance
• Mold design, manufacture and monitoring services with international suppliers
• Computer Aided Design (CAD) - Autodesk PowerShape - SOLIDWORKS by Dassault Systèmes
• Computer Aided Manufacturing (CAM) - EDGECAM by Hexagon - Autodesk ArtCAM - Autodesk PowerMill

Laboratory capabilities
• Metrology lab
• Dimensional, functional and mechanical strength tests
• Photocolorimeter and light chamber
• Brillometer
• Moisture measurement
• Dynamometer

Key strength

Certifications
• IATF 16949: 2016
• ISO 9001: 2015
Rinder Riduco S.A.S.

Company founded in 2013 as a joint venture between Riduco S.A. and Rinder Corporation (owned by Uno Minda Group), that seeks the integration with the two and four-wheeler automotive sector, offering development, manufacturing and marketing services of all kinds of lighting devices.

- www.riduco.com
- NIT: 900596298-1
- Carrera 32 # 107-17 La Enea
- Manizales, Caldas

Type of company: TIER 1  
Number of employees: 31  
Sales per industry: Automotive 100%

Automotive industry portfolio
- Head lamps
- Stop lights (brake lights)
- Signal lights (turn signals or blinkers)

Equipment
- Vacuum metallizing of all types of shapes and materials (ABS, PC, PA66, PP, etc) with 600 mm radius metallizing capacity
- Headlight assembly by 6-axis robotic siliconized system.
- Ultrasonic sealing equipment.
- 8 assembly lines that have pneumatic screwdrivers and electrical devices to verify product quality

Development capabilities
- Design and development of lighting systems that meet international standards - processes that range from product to tooling manufacturing, according to customer requirements
- Certified laboratory for homologation of parts, photometric and optical test, vibration, climate chamber, dust exposure tests etc

Laboratory capabilities
- Fugometer tests, electronic tests
- Dimensional, functional and mechanical strength tests
- Release tests for the silicone application and metallizing process
- Moisture measurement
- Dynamometer

Key strength
- 1. Vacuum metallizing
- 2. Finished product
- 3. Assembly line
- 4. Quality testing
- 5. Ultrasound
- 6. Silicone from dynes

Main clients

- ACT
- SUZUKI
- INCOLMOTOS
- YAMAHA
- HONDA
- auteco
Rodríguez López Auto S.A.S.

Company founded in 1981, dedicated to the manufacturing, industrialization and homologation of special vehicles. It is also engaged in the marketing, maintenance, innovation, development and homologation of components for special vehicles. It has a production area of 4,200 m². Its products are certified by the main global commercial vehicle manufacturers.

- www.rodriguezlopez.com
- NIT. 901102406-3
- km 6 via Yumbo - Aeropuerto Bodega
- Manzana L, Zona Franca del Pacífico
- Palmira, Valle del Cauca

Type of company: · OEM · Ambulace body builder
Number of employees: 21
International presence: · Spain · Ecuador · Panama · Chile · Honduras · Peru · Costa Rica · Bolivia
Sales per industry: Automotive 100%

Automotive industry portfolio
- Ambulances
- Riot control vehicles
- Military vehicles
- Tactical vehicles
- Passenger transport vehicles
- Mobile clinics

Equipment
- Robotic machine or numerical control machines
- Flat sheet and tube-shaped laser cutting *
- CNC milling machine *
- Wood cutting pantograph for Medium Density Fibreboard (MDF) moisture resistant and fire retardant, polyester, plywood and floor
- Robotic paint center with infrared and ultraviolet drying oven *
- Exterior paint booth
- Interior paint booth with polymerization process
- Machinery for metalworking and manufacturing of fiberglass parts
*Equipment at plant in Spain

Development capabilities
- Dedicated development staff with software
- Computer Aided Design (CAD)
  - SOLIDWORKS by Dassault Systèmes

Certifications
- ISO 9001: 2015

Main clients
- Falck
- Capa Roca Colombiana

1. Specialized carpentry handwork
2. RLA electronic control panel
3. Air conditioning system
4. Double side door control panel
5. Integral aerodynamic 360º spoiler
6. Volkswagen Crafter ambulance
7. Volkswagen Crafter ambulance
8. Wood burning oven
Grupo Sauto Andina S.A.S was founded in 1981. It has a total area of 8,400 m² production area with four production lines: heavy automotive (stamped parts, fuel tanks, air tanks, motorcycle tanks), seat belts for OEMs and the aftermarket, leather linings for the aftermarket and fireproof and safety doors for home.

Main clients

Grupo Sauto Andina SAS was founded in 1981. It has a total area of 8,400 m² production area with four production lines: heavy automotive (stamped parts, fuel tanks, air tanks, motorcycle tanks), seat belts for OEMs and the aftermarket, leather linings for the aftermarket and fireproof and safety doors for home.

Main clients

Sauto Andina S.A.S.

• www.sautoandina.com
• NIT: 800050888-3
• Avenida Carera 50 # 5F - 19
• Bogota, Cundinamarca

Type of company: · Aftermarket · TIER 1
Number of employees: 220
International presence: · Ecuador · Mexico
Sales per industry: · Automotive 83% · Construction 17%

Automotive industry portfolio

- Metal mechanical parts
  - Floor panels
  - Fuel tanks for trucks and motorbikes
  - IP support cross beams
  - Hoods
  - Roofs
  - Air tanks
  - Battery boxes
  - Temporary metal seats for bus and truck rolling chassis
- Seat belts
- Leather, fabric and vinyl covers for vehicle chairs

Portfolio for other industries

- Metal doors for social housings
- Veneer metal doors
- Veneer metal doors
- Fire doors for commercial use

Equipment

- Steel cutting shears
- Mechanical presses with 35 to 250 T clamping pressure
- Hydraulic presses with 800 T clamping pressure
- Electrostatic paint line
- Laser cutting robots
- Waterjet cutting robots
- Punch press
- MIG welding robot
- Welding equipment
- TIG
- MIG
- Spot
- Projection
- Seam
- CNC machining center
- CNC leather cutting machine
- Lining sewing machine for airbag equipped car seats
- Flat sewing machines
- Plastic injector mold machines

Development capabilities

- Design, development and manufacture of molds and punching dies of up to 2.5 x 2 m of area
- Computer Aided Design (CAD)
  - Autodesk Mechanical Desktop
  - Autodesk Inventor
- Computer Aided Manufacturing (CAM)
  - Mastercam by CNC

Laboratory capabilities

- Dimensional tests
  - Functional tests
  - Abrasion tests for upholstery materials
  - Flammability tests
  - Fibrillation tests
  - Retractor cycling tests
  - Cycling and durability tests for seat belts
- Salt Spray Chamber
- Inspection light chamber

3. Assembly line, belt
4. Sewing line, upholstery
5. Sewing line, upholstery
Servintec S.A.S.

Manufacturing company founded in 1970 dedicated to the metal mechanical, automotive, motorcycle and agricultural industries. Within its production area of 6,000 m² it has the human resources and technology to provide solutions to meet engineering, research, design, development and validation requirements. It has expertise in special materials handling and welding processes.

- www.servintec.com.co
- NIT. 860026892-6
- Carrera 127 # 15 B - 10
- Bogota, Cundinamarca

Automotive industry portfolio
- Exhaust systems
- Metal stamped components

Portfolio for other industries
- Metallic structures
- Chair and table frames
- Stairs, railings, walkways
- Metal doors and louvres

Equipment
- CNC pipe bending machine (up to 3” diameter)
- Semi-automatic pipe bending machine (up to 5” diameter)
- High-speed tube cutter
- Welding
  - MIG
  - TIG
  - Spot
  - Projection
  - Seam
- 100 to 250 T presses
- 30 to 250 T punch press machines

Development capabilities
- Computer Aided Design (CAD)
  - AutoCAD by Autodesk
  - Autodesk Inventor
- Design and manufacturing from dies and tooling
- Engineering solutions based on client’s requirements

Laboratory capabilities
- Metrology laboratory
  - Dimensional calibration and evaluation with 3D measuring arm
  - Dimensional analysis
  - Functional testing
- Welding Laboratory
  - Penetration testing
  - Dye penetrant inspection
- Finite element analysis

Key strength
- IATF 16949: 2016
- BIQS: GM
- ISO 14001: 2015

Sales per industry:
- Automotive 70%
- Agricultural 20%
- Other industries 10%
A group of companies created by Colauto as one of its business lines in 2000. Since 2016 it evolved into the SI3 business group. In its area of 14,000 m² it offers process engineering and development services for molds, dies and any kind of devices customized to the specific requests of clients.

<table>
<thead>
<tr>
<th>Type of company:</th>
<th>TIER 1</th>
<th>TIER 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of employees:</td>
<td>425</td>
<td></td>
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<tr>
<td>International presence:</td>
<td>Spain</td>
<td></td>
</tr>
<tr>
<td>Sales per industry:</td>
<td>Automotive 85%</td>
<td>Other industries 15%</td>
</tr>
</tbody>
</table>

**Automotive industry portfolio**
- Metal mechanical stamped parts
  - Sheet metal
  - Piping
  - Axles
  - Motorcycle chassis
- Injection molded plastic parts of various materials and weights
- Injection of foams of various densities and hardnesses
- Assembling processes

**Portfolio for other industries**
- Metal mechanical stamped parts
  - Sheet metal
  - Piping
  - Axles

**Equipment**
- Transverse cutting line
- Longitudinal cutting line
- Hydraulic shear cutting machines
- Circular saw
- Hydraulic tube bending machines
- CNC tube bending machines
- Tube notcher
- 30 to 1,000 T presses
- Welding equipment: MIG, robot, spot and TIG
- CNC lathes
- CNC vertical machining centers
- Wire electrical discharge machine
- Drills
- Powder coating line
- 150 to 1,000 T plastic injection molding machines
- Polyurethane injection molding machine

**Development capabilities**
- Design and manufacture of molds, punching dies and devices
- Computer Aided Design (CAD)
  - NX by Siemens
  - Solid Edge by Siemens
- Metrology laboratory
  - Dimensional analysis
  - Calibrations and dimensional evaluations
  - Dimensional calibrations and evaluations with 3D measuring arm (FARO)
  - Hardness tests

**Laboratory capabilities**
- Wire electrical discharge machine
- Drills
- Powder coating line
- 150 to 1,000 T plastic injection molding machines
- Polyurethane injection molding machine
- Design and manufacture of molds, punching dies and devices
- Computer Aided Design (CAD)
  - NX by Siemens
  - Solid Edge by Siemens
- Metrology laboratory
  - Dimensional analysis
  - Calibrations and dimensional evaluations
  - Dimensional calibrations and evaluations with 3D measuring arm (FARO)
  - Hardness tests
Company founded in 1980, dedicated to the smelting of nodular iron, gray iron, special irons and steel for national and international industries. The ability to produce specialized products allows the company to supply various sectors such as automotive, agricultural, water supply and distribution, electrical and other industries.

**Type of company:** Aftermarket · TIER 2

**Number of employees:** 100

**International presence:** United States · Canada · Argentina · Chile · Uruguay · Peru · Ecuador

**Sales per industry:**
- Automotive 45%
- Water supply and distribution industry 25%
- Agricultural 15%
- Industrial 10%
- Electric power industry 5%

**Key strengths:**
- Finished product hub
- Pouring area
- Pouring carousel of automatic molding machine
- Product on process for waterwork market
- Core process elaboration
- Finishing process

**Certifications**
- ISO 9001: 2015

**Automotive industry portfolio**
- Wheel hubs
- Masts for suspension systems of cargo and passenger vehicles

**Portfolio for other industries**
- Custom made components

**Equipment**
- Induction heating furnace
- Automated molding
- Machining equipment

**Development capabilities**
- Developments according to customer needs, supported by design software

**Laboratory capabilities**
- Spectrometer
- Nikon microscope series 100
- Measurement equipment
Our Brand SIMONIZ® was born in London (England) and arrived to Colombia in the 1940s to establish as Norwich de Colombia. It started with the manufacturing of waxes and other cosmetics products for the domestic automotive industry and was later established as SIMONIZ S.A.; it currently has a production area of 6,000 m² as well as 10,000 m² of storage area.

- www.simonizauto.com
- NIT. 800203984-6
- Carrera 127 # 15B - 60 Bodegas 3,4,5
- Bogota, Cundinamarca

Our Brand SIMONIZ® was born in London (England) and arrived to Colombia in the 1940s to establish as Norwich de Colombia. It started with the manufacturing of waxes and other cosmetics products for the domestic automotive industry and was later established as SIMONIZ S.A.; it currently has a production area of 6,000 m² as well as 10,000 m² of storage area.

- www.simonizauto.com
- NIT. 800203984-6
- Carrera 127 # 15B - 60 Bodegas 3,4,5
- Bogota, Cundinamarca

Automotive industry portfolio
- Automotive exterior cleaning products: car washing products, shampoo, ecological washing, waxes (liquid, paste and spray), polishers, restorers, windshield washer fluid and tire cleaners
- Car interior cleaning products: silicones, air fresheners, odor removers, upholstery and leather cleaners
- Vehicle maintenance products: fuel additives, oil additives, coolants and lubricants
- Premium line of products for high performance car cleaning and care: waxes, shampoo, air fresheners and protectors for leather, wheels, windows and plastics
- Vehicle accessories: Trunk organizers and carpet, rubber and rubber-carpet mats
- Radiator, fuel and windshield washer bottle caps
- Automotive clamps

Portfolio for other industries
- Binner brand products for home cleaning and care
- Cleaning and care products for all types of floors, furniture, carpets and upholstery, walls and glasses, bathrooms, showers and kitchens

Equipment
- Manufacturing plant for aerosol products
- Injection molding machines with 60 to 900 T clamping force
- Blow molding machines with 60 ml to 5 L capacity
- PET blow molding machines
- Thermoforming machine
- Continuous die-casting presses of up to 100 T capacity
- Product fillers from 1 to 12 nozzles
- Production plant for car interior mats (PVC, carpet and rubber carpet) and car roadside emergency kit bags
- CNC machining centers

Development capabilities
- Manufacturing engineering, development capacity of new production lines
- Design and manufacture of molds and dies
- Computer Aided Design (CAD)
- SOLIDWORKS by Dassault Systèmes
- AutoCAD by Autodesk
- Autodesk Inventor

Laboratory capabilities
- Profile projector
- 3D printer for packaging modeling and simulation
- Hardness testers
- Refractometers
- Metrology laboratory
- Dimensional and functional tests
- Physicochemical testing laboratory
- Metrology equipment for aerosol processes
- Product pilot plant reactor
Company founded in 2000 with the purpose of providing solutions for the industry, through the design and manufacture of products that increase the operational efficiency and enhance the competitiveness of the automotive, white line, electronics, tools, agricultural, naval and aeronautical sectors, among others. It has 720 m² and 6 production areas: plastics, rubbers, thermoforming, metal mechanical, nosag springs and R&D&I.

- www.solocauchos.com
- NIT. 810003515-3
- Parque Industrial El Rodeo
- Bodega #2 Via SENA - TCC
- Manizales, Caldas.

Type of company: TIER 2  
Number of employees: 44

Sales per industry: Rubber 20%  
Plastics 60%  
Metal 20%

Automotive industry portfolio
• Special screws
• Machining
• Rubber, silicone and plastic components

Portfolio for other industries
• Special screws
• Rubber, silicone and plastic components

Equipment
• 80 to 780 T injection molding machines
• Rubber vulcanizing presses
• CNC machining centers
• CNC lathe
• Conventional lathe
• Rotary lathe
• Electrical discharge machine
• Milling machine
• Punching presses with 12 to 25 T capacity
• Die punching press with 20 T capacity
• Threading die
• Rolling mill
• 50 T metal gathering machine
• Thermoforming machine

Laboratory capabilities
• Rheology
• Universal testing machine
• Calibrations
• Hardness testing

Main clients

Certifications
• ISO 9001: 2015

Development capabilities
• Development of molds and plastic, rubber and metal components
Company founded in 1983, dedicated to the manufacturing and marketing of metal mechanical as well as vulcanized and injected rubber components. The company has the capability to design and develop production and inspection JIGs.

- www.solomoflex.com
- NIT. 900809220-2
- Calle 9 # 2 - 245 Zona Industrial La Badea
- Dosquebradas, Risaralda

Type of company: TIER 1
Number of employees: 180
Sales per industry: · Automotive 95% · Other industries 5%

Automotive industry portfolio
- Metal mechanical
  - Swing arms
  - Chassis
  - Sidestands
  - Centerstands
  - Crashbars
  - Handlebars
  - Cargo trays
- Rubber
  - Plugs
  - Footrests
  - Retaining rings

Portfolio for other industries
- Chairs
- Metallic structures for toys
- "Three Wheeler" Tricycle

Equipment
- CNC machining centers (bench size of up to 890 x 500 mm and load capacity of up to 300 kg)
- Wire electrical discharge machine
- Surface grinding
- CNC tube bending machine (up to 80 mm radius)
- Die cutting machines (maximum capacity 200 T)
- Hydraulic presses
- Hydraulic press with draw cushion
- Sheet metal trimming machines
- Mig welding equipment
- Tig welding equipment
- Knitted welding equipment
- Projection welding equipment
- Robotic welding arm
- Rubber and polyurethane injection machine (maximum volume of 150 g)
- Boring machine
- Coordinate measuring arm - FARO
- Automatic threader
- CNC plasma cutting machine

Development capabilities
- Design and development of tooling with CAD programs (SOLIDWORKS by Dassault Systèmes)
- Cutting (progressive and coaxial), forming and stamping dies
- Vulcanized rubber injection molds
- Welding and inspection JIGs
- Drawing-based development of parts

Laboratory capabilities
- Dye penetrant testing
- Weld penetration destructive test
- Verification and dimensional confirmation of inspection and manufacturing JIGs using CMM with articulated arm
- Calibration of measuring equipment (vernier caliper, outside micrometer screw gauge, perpendicularly square, scales and internal diameter pattern rings)
- Rockwell, Superficial Rockwell and Brinell hardness tests

Main Clients

Certifications
- ISO 9001: 2015
SumiParts S.A.S.

Company founded in 2017, dedicated to the manufacturing and marketing of metal mechanical components, plastics and rubbers for the automotive and construction industries. It has a total area of 1,200 m² and highly trained personnel pursuing a continuous improvement approach.

- www.sumiparts.com
- NIT. 901059573-1
- Calle 9 # 34 - 94
- Bogota, Cundinamarca

- Type of company: Aftermarket · TIER 1
- Number of employees: 50
- Sales per industry: Automotive 40% · Construction 30% · Other industries 30%

Automotive industry portfolio
- Ball joints
- Metallic supports
- Plastic supports
- Rubber and plastic seals
- Seat belts

Portfolio for other industries
- Machined in stainless steels
- Special welding
- Rubber floors
- Road signs
- Extrusion of plastics and rubbers

Equipment
- Vertical machining center
- CNC lathes
- Conventional milling machines
- Parallel lathes
- Rotary lathes
- Automatic threading machine
- CNC sheet metal bending machine
- Roller machine
- Welding equipment · MIG · TIG
- Electro polishing equipment
- Punching presses
- Sheet metal cutting machine up to 3/4” in 5 x 10 m format
- CNC sheet metal punching machine
- Plastic extruder
- Plastic injection molding machines

- Other industries 30%
- Development capabilities
  - Development and manufacture of molds and dies
  - Development and manufacture of CAD/CAM models
  - Reverse engineering
  - 3D print

- Laboratory capabilities
  - Dimensional analysis

Main Clients

- SumiParts S.A.S.

Key strengths
- Infrastructure and capacity for its developments
- Quality and compliance in your projects
- Folding and bending sheet
Company founded in 2001 after the merge of Superbus (Colombia) and Marcopolo (Brasil). Today it is a company dedicated to the transport and metal mechanical sectors. It has a total area of 71,200 m² where equipment for ground transportation of passengers is designed, produced and commercialized.

- www.supercopo.com.co
- NIT: 830092963-2
- km 1.6 - via Siberia - Cota - Finca San Gregorio
- Cota, Cundinamarca

Certifications
- ISO 9001: 2015

Automotive industry portfolio
- Bus bodies for passenger transport
  - Urban buses
  - Intramural buses
  - Luxury intramunicipal buses
  - Special buses
  - School buses
  - Massive transport buses

Equipment
- Cutting process
  - 2 CNC laser cutting machines
    - Cutting thickness: 0.7 – 20 mm
    - Work area: 3,000 mm x 1,500 mm x 115 mm
  - Plasma cutting robot
  - Maximum cutting thickness: up to 6.4 mm
  - EMT CNC cutting saw
    - Maximum cutting thickness: 80 x 80 x 8 mm
- Bending process
  - 3 CNC sheet metal bending machines
    - Folding capacity: 175-160-100 T respectively
  - EMT 3D pipe bending machine
    - Maximum bending thickness: up to 3.5 mm
  - 2D curving machines
    - Maximum bending thickness: up to 3.5 mm
- Welding process
  - More than 100 MIG welding stations
  - More than 10 welding positions specialized in aluminium
- Paint process
  - Paint booth and drying oven
  - Primer booth

Development capabilities
- Innovation and development engineering for new products
- Computer Aided Design (CAD) for 3D modeling of products and tools
  - SOLIDWORKS by Dassault Systèmes
  - AutoCAD by Autodesk
- Manufacturing of Devices for assembling, welding and validation
- Fiberglass molds for automotive components

Laboratory capabilities
- Quality laboratory
  - Mechanical testing
  - Thermal testing
  - Lightning and sound testing
  - Electric testing
- Dimensional tests
- Internal use calibration equipment

International presence:
- South America
- Central America and the Caribbean
- Japan

Sales per industry: Automotive 100%
ServiAcero S.A.S

Metal mechanical company founded in 2005, dedicated to the design and manufacturing of industrial parts, machines, tools and other special application equipment, as well as the assembly of grids and metal structures for companies of different sectors.

• NIT. 900055948-8 • Parque Industrial Los Pinos - La Erina, bodega #3 • Manizales, Caldas

Type of company: TIER 2 TIER 3
Number of employees: 23
Sales per industry: • Automotive 40% • Food 40% • Other industries 20%

Automotive industry portfolio
• Molds
• Structures
• Machined components
• Maintenance services

Portfolio for other industries
• Industrial heating pot
• Tanks
• Industrial cyclone separator
• Diverse structures

Equipment
• CNC parallel lathe
• Lathe
• Milling machine
• MIG, TIG and high frequency welding equipment

Development capabilities
• Design and development of products and industrial applications
• Machining of different types of materials and dimensions
• Reengineering of machines, equipment and industrial processes

Main clients

Taller Industrial Serviacero S.A.S
Company founded in 2012, dedicated to the manufacturing of friction material for brake systems for heavy vehicles. It has a total area of 7,500 m². Supply brake linings for aftermarket customers around the world and the OE customers in North America.

- www.somosgrupo-a.com
- NIT. 900447550-3
- km 9 via Mamonal Zona Franca de la Candelaria F-40 - 43
- Cartagena de Indias, Bolivar

Type of company: Aftermarket · Tier 1 for truck body manufacturers

International presence: · Canada · Mexico · Guatemala · Panama · Peru · Venezuela · Chile · Ecuador · China

Sales per industry: Automotive 100%

Automotive industry portfolio
- Brake lining (friction material) for heavy-duty vehicles (drum brakes)

Equipment
- Automated raw material dosing equipment
- Curing presses with up to 1,000 T capacity
- Machining equipments
  - Cutting machines
  - Drills
  - Hole punching machines
  - Grinding machines
  - Convection furnaces

Development capabilities
- Computer Aided Design (CAD)
- Solid Edge by Siemens
- Reverse Engineering
- Engineering design optimization meeting international standards (APQP)

Laboratory capabilities
- Destructive tests for friction materials
  - Functional Analysis Screening Tool (FAST)
  - Swell, growth and dimensional stability
  - Shear strength
  - Particle size analysis
  - Specific gravity

TGS - Transport Global Suppliers S.A.S.

Main clients

Certifications
- ISO 9001: 2015
- BASC V5 2017
TIER 1 supplier for the major automotive manufacturers in Colombia, Venezuela and Ecuador. Founded in 1977, with a thrive to pursue excellence in all aspects and delivering original equipment components with world class quality standards, exceeding our customers expectations.

- www.thermoform.com.co
- NIT. 86005376-2
- km 4 via Cajica - Zipaquira
- Cajica, Cundinamarca

Main clients

- Production plant

Type of company: · Aftermarket · TIER 1
Number of employees: 97
International Presence: · Ecuador · Peru
Sales per industry: · Automotive 88% · Portable toilets and other industries 10% · Agroindustrial 2%

Automotive industry portfolio
- Floor carpets
- Trunk trim
- Bumpers
- Thermoformed components
- Carter protectors
- Interior and exterior plastic components for cars and motorbikes
- Motorcycle seats

Portfolio for other industries
- Portable Toilets
  - Recirculating and latrine type portable toilets
- Material handling appliances
  - Trays
- Construction
  - Thermoformed plastic laundry sinks
- Agricultural industry
  - Stackable containers the handling and transportation of perishables

Equipment
- Heavy gauge sheet extrusion
- Vacuum forming
- Compression thermoforming
- Waterjet robotic cutting

Development capabilities
- Design and development of prototypes
- Customized thermoforming
- Design and manufacturing of molds and thermoformed parts
- Computer Aided Design (CAD)
  - Solid Edge by Siemens
  - Autodesk inventor

Laboratory capabilities
- Dimensional tests
- Functional tests

Certifications
- ISO 9001: 2015
- ISO 14001: 2015
- ASES: RENAULT
- BIQS: GM
- ASES: RENAULT
Company created in 1986, manufacturer of automotive steering and suspension components with a total area of 4,200 m². The quality of TNK has allowed it to be OEM supplier to the main assembly plants in the region and also to be an aftermarket producer for the leading vehicle brands in the world.

- www.tnk.com.co
- NIT: 830021100-1
- Km 1.5 via Funza - Siberia Parque Industrial San Diego Bodega 4 F
- Funza, Cundinamarca

Type of company: Aftermarket · TIER 1  
Number of employees: 100  
International presence: United States · Central America · Mexico · Ecuador · Chile · Peru · Bolivia · Venezuela  
Sales per industry: Automotive 100%

Development capabilities  
- Research and design team
- Tooling workshop for producing tooling and dies
- Design of assembly and verification jigs
- Computer Aided Design (CAD)
- Computer Aided Engineering (CAE)
- Reverse engineering
- 3D scanning

Laboratory capabilities  
- Coordinate Measuring Machine (CMM)
- Dimensional calibrations
- Roughness tester
- Functional testing
- Impact testing
- Magnetic particle testing
- Test laboratory
- Ball joint tie rod ends and inner tie rods fatigue testing
- Dust seals fatigue testing
- Salt chamber test
- Optical comparator
- Metrology laboratory

Main clients

- ISO 9001: 2015
- IATF 16949: 2015
- ISO 14001: 2015

• Ball joints  
• Axial joints  
• Tie rod ends  
• Stabilizer link  
• Wheel hubs  
• Hydraulic and assisted gear  
• Control arm

Equipment

- Machining center  
- CNC machines  
- Sheet cutting machines  
- Drills multi spindle  
- Milling machines  
- Sheet metal rolling machines  
- Hydraulic presses from 30 to 100 T  
- Link resistance welding machine  
- Punching presses  
- Impact marker  
- Powder coating tunnel  
- Broaching machines  
- Magnaflux cracks control system

Key strength  

Automotive industry portfolio  
- Suspension components for automotive applications  
  - Ball joints  
  - Axial joints  
  - Tie rod ends  
  - Stabilizer link  
  - Wheel hubs  
  - Hydraulic and assisted gear  
  - Control arm

Portfolio for other industries  
- Powder coating processes  
- Machining processes

Equipment

- Machining center  
- CNC machines  
- Shear cutting machines  
- Drills multi spindle  
- Milling machines  
- Sheet metal rolling machines  
- Hydraulic presses from 30 to 100 T  
- Link resistance welding machine  
- Punching presses  
- Impact marker  
- Powder coating tunnel  
- Broaching machines  
- Magnaflux cracks control system
3. Hydraulic press for U-bolt clamps straightening
4. Laboratory area - profile projector
5. Threading machine RFA - 2

1. Packaging area, clamps
2. Production plant - pointing machine DESC - 02

• www.tgi-ind.com
• NIT. 90052561-2
• Carrera 86 # 14 - 26
• Bogota, Cundinamarca

Company founded in 2012, dedicated to the production of fasteners for the metal mechanical industry, with a focus on a special products niche in which high quality levels are required. Manufactured in its 600 m² plant, their product range includes products from 1/4" to 1 1/2" in diameter and from 1/2" to 12" in length all available in grade 2, grade 5 and grade 8 quality.

Type of company: Aftermarket · TIER 2 · TIER 3
Number of employees: 11
International presence: Panama · Ecuador
Sales per industry: Automotive 40% · Other industries 60%

Automotive industry portfolio
• Special screws
• Standard screws
  - Medium-carbon steel
  - Alloy steel
• Bolts
• U-bolt clamps
• Rivets

Portfolio for other industries
• Screws for the railway industries
• Screws for metal structural studs

Equipment
• NAT-53 progressive stamping machine from 1/4 "to 1/2" in diameter and lengths from 3/4 "to 5" and equivalence in mm
• NAT-56 progressive stamping machine from 1/4 "to 3/8" in diameter and lengths from 10 mm to 40 mm
• NAT-52 progressive stamping machine from 1/4 "to 7/16" in diameter and lengths from 1 1/2 "

Development capabilities
• Development of fastening elements development based on specific client requirements

Laboratory capabilities
• Hardness test
• Tensile test
• Torque test
• Saline chamber test

Main clients

Tornillos y Grapas Industriales TGI S.A.S.
Tractec S.A.S.

Company founded in 2002, dedicated to the manufacturing of transport and metal mechanical equipment. It has a production area of 18,000 m² where it manufactures trailers and lowbeds, and develops electric mobility solutions.

- www.tractecsa.com
- NIT. 826003790-1
- km 1 Via Paipa - Tunja
- Paipa, Boyaca

Type of company: Truck body and trailer manufacturer
Number of employees: 80
International presence: Dominican Republic
- Mexico
- Venezuela
- Ecuador
Sales per industry:
- Automotive 95%
- Naval industry 5%

Automotive industry portfolio
- Flatbed trailers
- Detachable gooseneck trailers
- Dry bulks
- Dump bodies
- Tanks (steel – stainless steel)
- Vans
- Ambulances
- Unidades de cementación
- Cement/concrete mixer
- Oil & gas equipment
- Trailer air suspension
- Trailer suspensions

Portfolio for other industries
- Naval industry components

Equipment
- Plasma water table of 15 x 3 m
- 4-axis CNC sheet bending machine with capacity for up to 0.5” in thickness
- Sheet roller machine with a capacity of 1” in thickness

Key strength
- Laboratory capabilities
  - Dimensional analyses
  - Functional tests
  - Non-destructive welding tests
    - Penetrating dyes

Development capabilities
- Development of logistics solutions for freight transport
- Development of electric cargo vehicle prototypes
- Computer Aided Design (CAD)
  - Solid Edge by Siemens

Main clients
- Flatbed trailers
- Detachable gooseneck trailers
- Dry bulks
- Dump bodies
- Tanks (steel – stainless steel)
- Vans
- Ambulances
- Unidades de cementación
- Cement/concrete mixer
- Oil & gas equipment
- Trailer air suspension
- Trailer suspensions

Portfolio for other industries
- Naval industry components

Certifications
- ISO 9001: 2015

Tractec S.A.S.
km 1 via Paipa - Tunja
Paipa, Boyaca
Trimco S.A.

Colombian company founded in 1970, Tier 1 OEM supplier to the automotive industry, with a 12,000 m² production area. It offers automatic cutting processes, sewing capabilities, seating systems assembly, compression molding and high frequency and ultrasound welding.

Main clients

• www.trimco.com.co
• NIT. 860028171-3
• Avenida calle 17 # 62 - 53
• Bogota, Cundinamarca

Type of company: · Aftermarket · TIER 1
Number of employees: 300
International presence: · United States · El Salvador · Ecuador · Peru · Venezuela
Sales per industry: · Automotive 90% · Aeronautical 4% · Auditorium seat systems and collectivity furniture 6%

Automotive industry portfolio

• Seating systems
• Leather, synthetic leather and fabric seat covers
• Package shelves
• Interior door panels
• Trunk flooring

Portfolio for other industries

• Aircraft products
  - Fabric, natural leather and synthetic leather covers for aircraft seats
  - Aircraft carpets
  - Aircraft curtains
• Galleys upholstery
• Comfort kits
• Auditoriums seating systems and covers

Equipment

• Automatic textile cutting robot
• Industrial sewing machines
• 150 to 200 ° presses
• Ultrasound sealing machine
• Ultrasound welding equipment
• High-frequency welding equipment
• Cell assembly line system

Certifications

• AS 9100

Development capabilities

• Computer Aided Design (CAD)
  - Solid Edge by Siemens
  - Autodesk Inventor
• Computer Aided Engineering (CAE)
  - Nastran by Fortran
• Computer Aided Manufacturing (CAM)
  - AccuMark by Gerber Technology

Key strengths

• AS 9100

• www.trimco.com.co
• NIT. 860028171-3
• Avenida calle 17 # 62 - 53
• Bogota, Cundinamarca
Tromec S.A.S. - Troquelados Metalicos Tecnicos S.A.S.

Metal mechanical company founded in 1979 with a 1,500 m² production plant. It focuses on the automotive metal mechanical sector supplies original equipment: carpet covers, car covers and road kits.

Main clients

- www.tromec.co
- NIT. 860061594-4
- Calle 11 # 60 - 69
- Bogota, Cundinamarca

Automotive industry portfolio

- Metal components for motorcycles
  - Engine mounts
  - Headlight mounts
  - Fuel tank mounts
  - Brake handles
  - Side stands
- Car covers
- Car floor mats
- Emergency roadside assistance kits
- Security films

Portfolio for other industries

- Furniture frames
- Fire extinguishers
- Metallic packaging accessories

Equipment

- 25 to 160 T punch presses
- CNC lathes
- Linear and circular MIG welding line
- Metal cutting shears for up to 10 mm thickness
- Milling machines
- Drills
- Carpet cutting machines
- Flat and open sewing machines
- Overlock sewing machines

Development capabilities

- Design and manufacturing of punching dies and devices for productive development
- Computer Aided Design (CAD)
  - SOLIDWORKS by Dassault Systèmes

Certifications

- ISO 9001: 2015

Laboratory capabilities

- Functional testing
- Dimensional analysis
Manufacturing company founded in 1968, dedicated to the metal, mechanical, polyurethane and coatings sectors in the automotive industry. It has a total area of 5,600 m², where it manufactures exhaust systems for vehicles and motorcycle seats.

- www.umo.com.co
- NIT: 890906197-0
- Carrera 48 # 14 - 86
- Medellín, Antioquia

Type of company: TIER 1
Number of employees: 350
International presence: United States - Mexico - Dominican Republic - Costa Rica
Sales per industry: Automotive 100%

Automotive industry portfolio
- Exhaust systems for vehicles
- Exhaust systems for motorcycles
- Motorcycle seats
- High-performance exhaust systems for motorcycles
- Electric bikes

Portfolio for other industries
- High-temperature paint

Equipment
- CNC tube bending machine for 1” to 5” diameter
- Sheet metal cutting machines for up to 1/4” thickness
- Tube cutters for up to 4” diameter
- Mechanical assemblies
- Automatic welding
  - TIG
- MIG
- Robotic
- High-temperature robotic liquid paint line
- Robotic foam mold injection machine
- Polyurethane mold injection machine
- High-frequency Stamper for vinyl fabrics

Development capabilities
- Computer Aided Design (CAD)
  - Autodesk Inventor
  - SOLIDWORKS by Dassault Systèmes
  - CATIA by Dassault Systèmes
  - Creo Elements/Pro by PTC Corporation

Laboratory capabilities
- DMAT-Brazil certified laboratory in macrographs
- 3D measuring arm
- Dimensional control with checking fixtures
- Dynamometer for motorcycles

Certifications
- IATF16949: 2016
- BIQS: GM
- ASES: RENAULT
Company dedicated to the design and injection molding of plastic products since 1971. It can incorporate complementary processes such as thermo-sealing, printing and ultrasound gluing, among others. Its plant of 4,100 m² has been validated by Hero, Honda India and Honda Japan.

- www.unionplastica.com
- NIT: 893056499-5
- Carrera 39 # 12 A – 51 Acopi
- Yumbo, Valle del Cauca

Main clients
- Fanalca
- Willard

Type of company: TIER 2
Number of employees: 149
International presence: Peru · Ecuador · Panama · Costa Rica · Mexico · Guatemala
Sales per industry: Automotive 50% · Other industries 50%

Automotive industry portfolio
- Plastic components for automotive batteries
- Motorcycle plastic parts
- Plastic components for vehicle interiors

Portfolio for other industries
- Plastic products for the agricultural industry
- Plastic caps for the food industry

Equipment
- Plastic injection molding machines with 40 to 856 T clamping force
- Dehumidifier/dryers
- Desuperheaters
- Gravimetric blenders
- CNC - Electric discharge machine
- Flat surface grinding
- Cylindrical grinding

Laboratory capabilities
- Dimensional analysis
- Functional testing

Development capabilities
- Computer Aided Design (CAD)
  - AutoCAD by Autodesk
  - SOLIDWORKS by Dassault Systèmes
- Computer Aided Engineering (CAE)
  - Autodesk Moldflow
- Computer Aided Manufacturing (CAM)
  - Mastercam by CNC

Key strength
- 3. Production floor
- 4. Production
- 5. Products

Certifications
- ISO 14001: 2015
- ISO 9001: 2015
- ISO 14001: 2015
- ISO 9001: 2015
Company founded in 1968 that joined with the Japanese-origin Yazaki Corporation in 1995. It has a production area of 11,000 m² where it manufactures electric harnesses for the automotive industry (trucks, cars and motorcycles).

Main clients

- www.yazaki.com.co
- NIT. 832000402-6
- Autopista Norte km 21
- Chia, Cundinamarca

Automotive industry portfolio

- Electric harnesses for cars, trucks and motorcycles

Equipment

- Automatic cutting and cable cramping machines with capacity of up to 1,100,000 circuits per day
- Ultrasonic welding machines
- Bonding type welding machines
- Twist machines
- Automatic tapping machine
- Hot melt machines
- Intermediate cable stripping and cable stripping machines of up to 35 mm thickness
- Wiring assembly boards
- Electrical verification boards
- Vision based quality control systems
- Production line conveyors
- Numeric control machining center
- Wire electrical discharge machining
- Tool workshop
- Assembly boards workshop

Development capabilities

- Tooling Development
  - Computer Aided Design (CAD)
    - AutoCAD by Autodesk
  - Computer Aided Manufacturing (CAM)
    - Mastercam by CNC

Laboratory capabilities

- Micrograph
- Cables functional testing
  - Resistivity
- Crimp joint testing
- Mechanical resistance
- Water tightness
- Product aging oven

Key strengths

- ISO 9001: 2015
- ISO 14001: 2015
- IATF 16949: 2016

Certifications

- ISO 9001: 2015
- IATF 16949: 2016
- ISO 14001: 2015

Sales per industry: Automotive 100%

Type of company: TIER 1
Number of employees: 1,400
International presence: United States · Ecuador
Yukkazo - Grupo Race Dayca Colombia S.A.S.

Company founded in 2008, dedicated to the manufacturing and marketing of electrical parts. It has a total area of 900 m² where it produces spark plug cable sets for motor vehicles. The company has more than 180 references for gasoline powered vehicles and 50 for gas powered vehicles.

- www.yukkazo.com
- NIT: 90071338-4
- Calle 48 # 44 - 43
- Barranquilla, Atlantico

Main clients

Automotive industry portfolio
  • Spark plug cable sets for all types of gas and gasoline powered vehicles

Equipment
  • Electronic cable cut and strip machine
  • Riveting machines
  • Electric sealers

Development capabilities
  • Reverse engineering

Laboratory capabilities
  • Dimensional analysis
  • Functional tests
    - Resistance tests
    - Conductivity tests
    - Leakage current tests
    - Dielectric withstand tests

Key strength

Type of company: Aftermarket
Number of employees: 9
International presence: United States · Costa Rica · Venezuela
Sales per industry: Automotive 100%

Yukkazo - Grupo Race Dayca Colombia S.A.S.